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### Purpose

The purpose of this document is to support the integrity and transparency in Government of Nunavut (GN) Contracting and Procurement Practices through annual reporting.

The GN has introduced no new changes to the Contract Activity Report for the 2006/07 fiscal year. This will allow for a more meaningful comparison of statistical results for the years 2005/06 and 2006/07.

### General Observations

The following is a brief synopsis of the statistical analysis for the fiscal year 2006/07.

- Statistically we now have 2 years of data that is comparable in that we have gathered the same data. Two years is not statistically significant for trend analysis.
- The total value of contracts awarded by the GN is up by 56%.
- The number of contracts awarded is up by 7% from 2005/06.
- The value of contracts awarded to Inuit and Nunavut firms has increased by 11% while contracts to “Other” firms are down 11%.
- The number of contracts awarded to Inuit Firms, as a percentage of the total number of contracts awarded has increased by 6%
- The number of contracts awarded to Nunavut firms, as a percentage of the total number of contracts awarded has decreased by 6%
- It should be noted that many companies have both an Inuit status and a Nunavut status. For the purposes of this report, companies with this shared status are classified as Inuit. This helps to explain the comparative decrease of the success of Nunavut classified firms.
- As the volume of contracts has grown by 7% , it is interesting to note that, the volume of contracts awarded to “Other” firms grew by only 3% in comparison. This indicates that as the Nunavut economy grows, Inuit and Nunavut firms are able to win an increasing percentage of the contracts. Inuit and Nunavut firms are able to be competitive in many areas for goods and services. Specifically Inuit and Nunavut firms remain strong in the areas of Minor Construction, Major Construction and Air Charters.
- The GN is reviewing the contributing factors to contracts that have been sole sourced. We will continue to work towards reducing reliance on this contracting method.
- The volume of contracts over \$100,000 is up by 7% while the total value of the all contracts over \$100,000 (including public and invited) has almost doubled from 2005/06 to 2006/07 (up by 86%). This indicates that there is a general decrease in the

value of contracts that are Sole Sourced as a percentage of all contracts awarded.

- The 2006/07 statistics show that Inuit and Nunavut firms are more successful at winning contracts in the under \$25,000 value threshold. As the value of the contracts increase, Inuit and Nunavut firms win a lower percentage of the contracts. This is largely due to the fact that the Procurement Policies of the GN specify that goods and services purchases with a value less than \$25,000 are sourced locally, within Nunavut, where there are 3 or more vendors able to bid and provide the good or service. Most of these contracts are Purchase Orders for the supply of Goods.
- The number of Inuit Firms responding to Tender and RFP calls for Air Charters, Consulting Services and Service Contracts has increased by 92%, 103% and 158% respectively. This indicates a significant increase in participation by Inuit firms in these areas. Bids for Major Works Construction contracts increased by 5% whereas bids for Minor Works Construction and Maintenance Services fell by 18%, a contract type that traditionally sees a high level of participation by Inuit Firms.
- There has been a general decrease in the number of submissions from Inuit firms for Architectural/Engineering, Construction and Minor Construction and Maintenance Services.
- The value of contracts awarded to Inuit and Nunavut firms overall has increased by 11%. The number of contracts that have been awarded due to the NNI Bid Adjustments has decreased by more than 100% when comparing 2005/06 and 2006/07. This would suggest that Inuit and Nunavut firms are becoming more competitive and are able to win more contracts without the benefit of the bid adjustments.
- The Total value of contracts over \$5,000.00 has increased by 56%, (\$88,438,000 to \$138,019,000). Of this increase, the value of contracts awarded to Inuit firms has more than doubled, (from \$29,003,000 to \$67,559,000). The value of contracts awarded to Nunavut firms (Nunavut registered only) has decreased by 17% (\$10,105,000 to \$8,347,000).
- For the fiscal year 2005/06, the “Labour Required”, as was required in tenders issued, has been achieved for all of Nunavut. In all geographical areas, the “Labour Achieved” is almost double the labour rate required. This has been a trend for the last few years.

### Objective

The Government of Nunavut is committed to accountability to Nunavummiut and achieving economy, transparency, and the highest ethical standards in contracting activities. We are committed to ensuring fair and ethical practices in carrying out our responsibilities. Standards are maintained through effective regulations, appropriate policies and procedures, ongoing training and development of GN employees, and adherence to industry best practices. The Government of Nunavut is interested in developing a business environment in which local businesses grow, prosper and increase employment opportunities within Nunavut and expand the economy in general. Accountability to Nunavummiut is accomplished through:

Obtaining the best value for Nunavummiut overall;

Creating a fair, open, and transparent procurement environment for vendors;

Maintaining current and accurate information; and

Ensuring effective approaches to meet the GN's requirements.

### Introduction

This Report presents statistical information about contracts by GN Departments as reported to CGS Purchasing, Logistics and Contract Support with the exception of Real Property Lease Contracts which are reported separately. The organization of this report is based on Section 16 of the Government of Nunavut (GN) Contract Procedures Manual. Information in this report is for GN contracting activity during the 2006/07 fiscal year with Inuit Labour Achievement updates for construction contracts awarded the previous fiscal year.

Crown Corporations and Agencies, Boards, and the Legislative Assembly contracting activities are not reported to CGS and are, therefore, not included in this report.

CGS cannot guarantee the completeness or accuracy of information reported by Departments, however, we make best efforts to verify the information and ensure Departments are fully aware of the reporting requirements set out in the NNI Policy and the GN Contract Procedures Manual.

### Report Overview

Many factors can influence the comparability of data. Unusually high or low values of reported data can result from a blend of several external factors that may not necessarily be obvious to a reader including such significant items as annual variations in operating budgets or capital budgets, policy revisions and one-time initiatives. Users of this report should seek informed explanations respecting contributing factors before making judgments and should not base judgments solely on the pie charts and tables contained in this report. Readers should also consider the many other reports and published program information made available by the GN.

This report focuses on the distribution of contracts awarded to companies, individuals or organizations in three status categories:

1. Inuit – listed on the NTI Inuit Firms Registry,
2. Nunavut – listed on the GN Nunavut Firms Registry, and
3. Other – not registered as an Inuit or a Nunavut firm.

The report also analyses the participation of Inuit firms competing for GN contracts, and the employment of Inuit in GN construction and maintenance contracts. Pie charts and tables are used to illustrate the statistics presented.

Due to values being rounded to the nearest thousandth, some pie charts and percentages presented in tables may not necessarily add up to exactly 100%.

### **Firm Status**

For this report, companies that were registered with both NTI and the GN are included in the '**Inuit**' category and not in the '**Nunavut**' category.

**Other** includes Hamlets, Housing Associations, and Inuit Organizations, and Nunavut Arctic College, as well as individuals and/or businesses that are not registered as Inuit or Nunavut firms; 'Other' also includes businesses located in the NWT and southern Canada.

**All Contracts**, includes all types and values of contracts reported. The number and value of contracts for Inuit and Nunavut firms for all contracts is provided. A breakdown of the number of contracts and value of contracts for Goods Contracts, and for all other Contract Types is provided.

**Contract Types** are as follows: Air Charters, Architectural/Engineering Services, Consulting Services, Major and Minor Construction and Maintenance Services, Purchase Orders and Services Contracts. The number and value of contracts for each type are provided and illustrated in pie charts and summarized in tables. To facilitate analysis, contracts are analysed within dollar thresholds as follows:

Contracts > \$5,000 to <=\$25,000

Contracts >\$25,000 to <=\$100,000

Contracts >\$100,000.

**Contracting Methods** include contracts awarded by Public, Invitational and Sole Source contracting methods. Contracts are also analysed within the same dollar thresholds as described in Contract Types. The number and value of contracts for each method are illustrated in pie charts and summarized in tables. Sole Source contracts are examined further by breaking out the Contract Types awarded to the status category of 'Other' (not registered).

**Contracts Awarded to Local Businesses** provides the number and value of contracts awarded to Inuit Firms and Nunavut Businesses that are Local to the community where the goods and/or services are required. The number and value of contracts to Local are illustrated in pie charts and summarized in tables.

**Submissions Received** provides information about the number and status of firms bidding for Contracts - Excluding Goods and

# GOVERNMENT OF NUNAVUT

## Contract Activity Report

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Sole Source awards. The number of bids and the number of bids from Inuit firms for competitive contracting are provided for the main Contract Type categories and is also illustrated in pie charts and tables.

**Inuit Labour** provides Inuit labour information for Minor Construction and Maintenance Services and Major Construction contracts.

**NNI Adjustments** This section provides information about contracts where the NNI adjustments resulted in the company being awarded the contract, when the company would not have otherwise won the contract without the adjustment. The number and dollar value of contracts won due to NNI adjustments are provided for Inuit and Nunavut businesses.

**Comparison to Prior Year** This section looks at the number and dollar value of contracts to Inuit, Nunavut and Other, awarded by all departments under the Revised NNI Policy which came into effect on April 1, 2004.

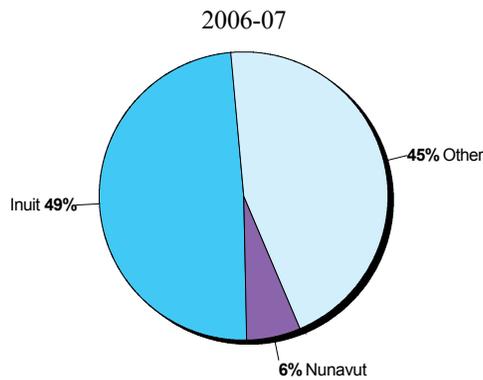
Summary

1. All Contracts

The chart below "Government of Nunavut Distribution of All Contracts Awarded by Status Category - Based on Value" totals all contracts by value and status category.

All Contracts includes all contracts in excess of \$5,000. The introduction of a \$5,000 threshold for reporting purposes is consistent with recommendations provided by Members of the Legislative Assembly. This section examines the value and volume of all contracts awarded to Inuit, Nunavut and Other.

**Government of Nunavut  
Distribution of All Contracts Awarded by Status Category  
Based on Value**



The pie chart and table above illustrate the value of contracts awarded to Inuit, Nunavut and Other firms.

In 2006/07 the total value for all contracts was, \$138,019,000.00 (rounded to the nearest thousand dollars). \$67,559,000.00 was awarded to Inuit (49%), \$8,347,000.00 to Nunavut (6%) and \$62,113,000.00 to Other (46%).

Distribution of All Contracts Awarded by Status Category - Based on Value (Thousands)

Type	Awarded		Inuit		Nunavut		Other					
2006/07	\$	138,019	100 %	\$	67,559	49 %	\$	8,347	6 %	\$	62,113	45 %
2005/06	\$	88,438	100 %	\$	29,003	33 %	\$	10,105	11 %	\$	49,330	56 %

Contracts in the "Other" Category

It is worthwhile to note that the category "Other" in this report includes specialized care contracts awarded by Health & Social Services to Nunavut Residents, and Airport Maintenance contracts awarded by Economic Development & Transportation to various Nunavut Hamlet's (Municipal Corporations). The "Other" status category captures all other entities that for a variety of reasons do not fall within the status category of Inuit and Nunavut; as is the case for these contracts awarded to Nunavut-based individuals and entities.

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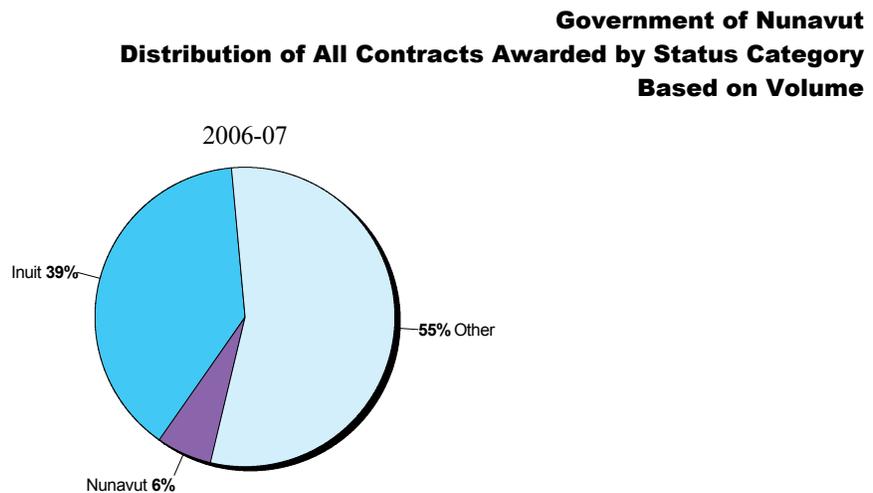
## Contract Activity Report

If we exclude contracts awarded to hamlets, municipal corporations, and related entities such as Nunavut Arctic College, we find that a significant number of the contracts awarded to entities that fall within the "Other" category represent business sectors in the Nunavut economy which are at a competitive disadvantage or are otherwise underdeveloped. In some cases we find that the Nunavut economy has insufficient volume to develop and maintain a successful business sector or industry. Challenges to successful entry and growth in some business sectors include the limited local market demand in Nunavut for a relatively small and widely distributed population, transportation costs in this vast geography, sufficient critical mass in skilled labour, trades and professionals, delivery volumes and /or sale volumes relative to initialisation and set up costs coupled with high operating costs of business operations. Such an operating environment and market conditions can in certain business sectors create significant challenges for Nunavut's entrepreneurs.

The "Other" category may also be viewed as possessing some underdeveloped market opportunity within Nunavut for Nunavut's entrepreneurs. Some of the general categories of goods and services consumed by Government that fall within the "Other" category include: Informatics and Systems, Software, Education Books, Training Aids, Engineering and Architectural Service Firms and Specialized Training and Consulting. A listing of contracts awarded by Government of Nunavut is reported annually in the report entitled the Procurement Activity Report.

For the 2006/07 fiscal year, there has been an increase in the value of contracts which were awarded to the combined Inuit and Nunavut companies. This represents an 11% increase over 05/06. Overall the value of contracts has increased by 56% over 2005/06.

The chart below *"Government of Nunavut Distribution of All Contracts Awarded by Status Category - Based on Volume"* totals all contracts by volume and status category.



**Distribution of All Contracts Awarded by Status Category - Based on Volume**

Type	Awarded	Inuit	Nunavut	Other
2006/07	1,053	410	63	580
2005/06	981	321	145	515

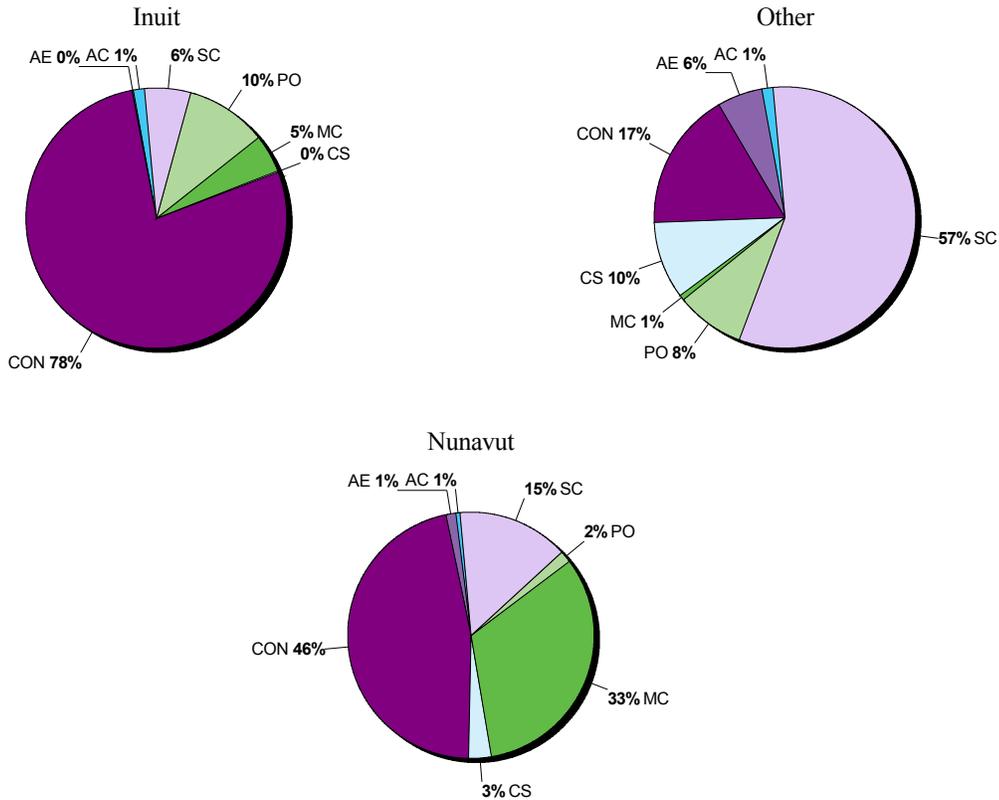
The pie chart and table above illustrate the volume (number) of contracts awarded to Inuit, Nunavut and Other firms.

The total volume for all contracts was 1,053; 410 were awarded to Inuit (39%), 63 to Nunavut (6%) and 580 to Other (55%). These values reflect a 7% growth in the number of contracts issued. The volume numbers indicate that Inuit Firms are being awarded an increasing % of contracts, (6% increase in 2006/07).

It is worth noting that there have been many changes to the Contract Activity Report since the first report in 2001. In many ways the report has evolved to improve transparency and accuracy. The number of Departments reporting has grown in scope. For the 2005/06 fiscal year, the Department of Economic Development and Transportation has reported the annual contracts with the hamlets and municipal corporations for the maintenance and operation of airports in those communities. Further, the Department of Health and Social Services has reported contracts for specialized care and specialized residential care and the development of health care facilities; though these contracts are included in the "Other" status category, they are often contracts awarded to Nunavut based individuals and entities. These contracts were not reported in previous year reports. Therefore, comparison to previous years numbers is not accurate for trend analysis.

The chart below *"Government of Nunavut Distribution of Contracts Awarded by Type - Based on Value"* summarizes the distribution of contract types awarded to Inuit, Nunavut, and Other by value.

**Government of Nunavut  
Distribution of Contracts Awarded by Type  
Based on Value  
2006/07**



# GOVERNMENT OF NUNAVUT

## Contract Activity Report

### Distribution of Contracts Awarded by Type - Based on Value

2006/07

(Thousands)

Type	Awarded		Inuit		Nunavut		Other					
Air Charter (AC)	\$	1,915	1 %	\$	967	1 %	\$	49	1 %	\$	899	1 %
Architectural/Engineering (AE)		3,698	3		105	-		108	1		3,485	6
Construction (CON)		67,055	49		52,529	78		3,876	46		10,650	17
Consulting services (CS)		6,336	5		132	-		249	3		5,955	10
Minor Construction or Maintenance Services (MC)		6,323	5		3,195	5		2,720	33		408	1
Purchase Orders (PO)		12,186	9		6,798	10		127	2		5,261	8
Service Contracts (SC)		40,508	29		3,833	6		1,219	15		35,456	57
<b>Total</b>	<b>\$</b>	<b>138,021</b>	<b>100 %</b>	<b>\$</b>	<b>67,559</b>	<b>100 %</b>	<b>\$</b>	<b>8,348</b>	<b>100 %</b>	<b>\$</b>	<b>62,114</b>	<b>100 %</b>

2005/06

(Thousands)

Type	Awarded		Inuit		Nunavut		Other					
Air Charter (AC)	\$	1,274	1 %	\$	477	2 %	\$	103	1 %	\$	694	1 %
Architectural/Engineering (AE)		7,663	9		1,206	4		31	-		6,426	13
Construction (CON)		14,871	17		5,339	18		4,250	42		5,282	11
Consulting services (CS)		3,335	4		177	1		110	1		3,048	6
Minor Construction or Maintenance Services (MC)		6,899	8		4,350	15		2,207	22		342	1
Purchase Orders (PO)		14,581	16		6,235	21		2,171	21		6,175	13
Service Contracts (SC)		39,814	45		11,219	39		1,232	12		27,363	55
<b>Total</b>	<b>\$</b>	<b>88,437</b>	<b>100 %</b>	<b>\$</b>	<b>29,003</b>	<b>100 %</b>	<b>\$</b>	<b>10,104</b>	<b>100 %</b>	<b>\$</b>	<b>49,330</b>	<b>100 %</b>

This sub-section analyses the distribution of the seven (7) main Contract Types in use at the GN by value to Inuit, Nunavut and Other. The table above indicates the values of each contract type. The pie charts in the previous section illustrate the distribution of contract dollars to Inuit, Nunavut and Other for each contract type.

In the fiscal year 2005/06, 78% of the Value of Contracts were for Major Construction, Purchase Orders and Service Contracts.

In the fiscal year 2006/07, 87% of the Value of Contracts were for Major Construction, Purchase Orders and Service Contracts. The increase is primarily due to an increase in Major Construction.

The numbers show that Nunavut and Inuit based firms are gaining a significant portion of their business from Construction and related maintenance services. Together they represent a combined 83% for Inuit Firms and 79% for Nunavut Firms.

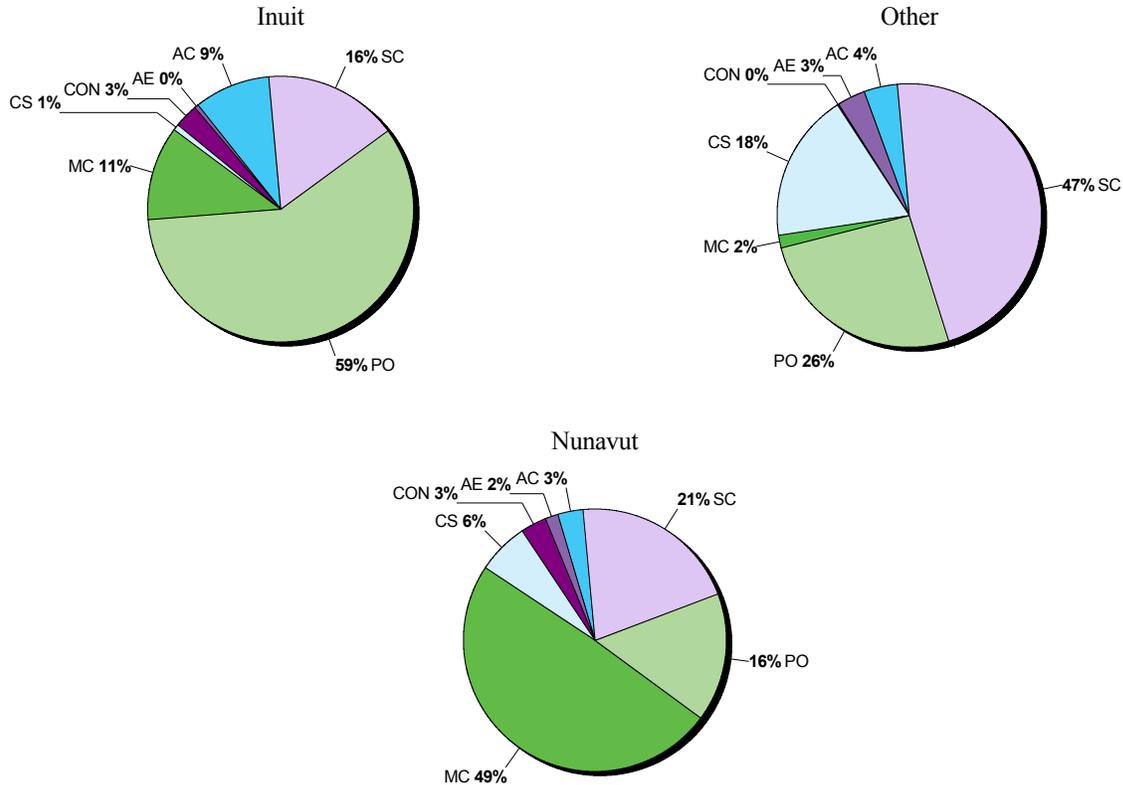
It is noteworthy that Nunavut and Inuit companies, in general, are awarded the majority of the volume of Air Charter contracts (63%); however, this represents only 53% of the value. Inuit/Nunavut Air Charter suppliers are unable to provide or compete for larger Air Charters such as those required for the movement of sports teams. This is largely due to the large capital investment required for larger capacity aircraft and the relatively small Nunavut marketplace. All Air Charters are competitively tendered.

# GOVERNMENT OF NUNAVUT

## Contract Activity Report

The chart below "Government of Nunavut Distribution of Contracts Awarded by Type - Based on Volume" summarizes the distribution of contracts awarded by volume.

**Government of Nunavut  
Distribution of Contracts Awarded by Type  
Based on Volume  
2006/07**



**Distribution of Contracts Awarded by Type - Based on Volume  
2006/07**

Type	Awarded		Inuit		Nunavut		Other	
Air Charter (AC)	64	6 %	38	9 %	2	3 %	24	4 %
Architectural/Engineering (AE)	23	2	2	-	1	2	20	3
Construction (CON)	15	1	12	3	2	3	1	-
Consulting services (CS)	113	11	3	1	4	6	106	18
Minor Construction or Maintenance Services (MC)	87	8	47	11	31	49	9	2
Purchase Orders (PO)	401	38	241	59	10	16	150	26
Service Contracts (SC)	350	33	67	16	13	21	270	47
<b>Total</b>	<b>1,053</b>	<b>100 %</b>	<b>410</b>	<b>100 %</b>	<b>63</b>	<b>100 %</b>	<b>580</b>	<b>100 %</b>

# GOVERNMENT OF NUNAVUT

## Contract Activity Report

2005/06

Type	Awarded		Inuit		Nunavut		Other	
Air Charter (AC)	33	3 %	16	5 %	8	6 %	9	2 %
Architectural/Engineering (AE)	33	3	2	1	1	1	30	6
Construction (CON)	14	1	7	2	4	3	3	1
Consulting services (CS)	83	8	2	1	3	2	78	15
Minor Construction or Maintenance Services (MC)	102	10	59	18	33	23	10	2
Purchase Orders (PO)	422	43	193	60	79	54	150	29
Service Contracts (SC)	294	30	42	13	17	12	235	46
<b>Total</b>	<b>981</b>	<b>100 %</b>	<b>321</b>	<b>100 %</b>	<b>145</b>	<b>100 %</b>	<b>515</b>	<b>100 %</b>

This sub-section analyses the distribution of the seven (7) main Contract Types in use in the GN by volume to Inuit, Nunavut and Other. The table above indicates the volumes of each contract type. The pie charts above illustrate the volume of contracts awarded to Inuit, Nunavut and Other for each contract type.

The numbers show that the combined Inuit and Nunavut firms competed well in the categories of Minor Construction and Maintenance Services (90% of the total), Air Charters (63% of the total) and Construction (93% of the total).

In 2005/06, eighty percent (80%) of the Service Contracts were awarded to Other firms. In 2006/07, 77% of service contracts were awarded to Other firms. A closer look at these contracts indicates that many of them are for specialized services such as “Open Custody” contracts for Justice, “Mental Health Care”, “Specialized Residential Care”, and “Dental Care” for the department of Health. The report numbers also include contracts signed with the Nunavut Arctic College and Nunavut Hamlets. These organizations are classified as Other.

Note: In 2006/07, Goods/Purchase Orders made up 38% of the total volume of contracts. Construction and Maintenance 12% and general Consulting Services made up 44%. The remaining 6% was for Air Charters.

## 2. Contract Types

This section of the report analyses contract types awarded based on three broad value categories:

Contracts > \$5,000 to <=\$25,000

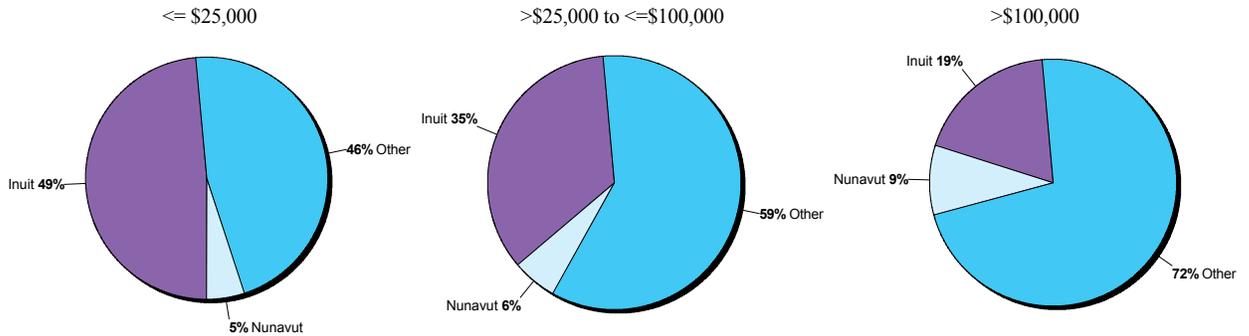
Contracts >\$25,000 to <=\$100,000

Contracts >\$100,000.

Each threshold category is first analysed by volume and value and then further broken down by volume and value to Inuit, Nunavut and Other.

The chart below *"Government of Nunavut Distribution of Contract Values Awarded - Based on Volume - Including Contracts for Goods"* summarizes the distribution of contracting values awarded by volume including contracts for goods.

**Government of Nunavut  
Distribution of Contract Values Awarded - Based on Volume  
Including Contracts for Goods  
2006/07**



**Distribution of Contract Values Awarded - Based on Volume - Including Goods  
2006/07**

Type	Awarded		Inuit		Nunavut		Other	
<=\$25,000	533	51 %	259	63 %	27	43 %	247	43 %
>\$25,000 to <=\$100,000	333	32	116	28	19	30	198	34
>\$100,000	187	18	35	9	17	27	135	23
<b>Total</b>	<b>1,053</b>	<b>100 %</b>	<b>410</b>	<b>100 %</b>	<b>63</b>	<b>100 %</b>	<b>580</b>	<b>100 %</b>

# GOVERNMENT OF NUNAVUT

## Contract Activity Report

2005/06

Type	Awarded		Inuit		Nunavut		Other	
<=\$25,000	526	54 %	189	59 %	83	57 %	254	49 %
>\$25,000 to <=\$100,000	283	29	86	27	45	31	152	30
>\$100,000	172	18	46	14	17	12	109	21
Total	981	100 %	321	100 %	145	100 %	515	100 %

The tables above illustrate that the combined Inuit and Nunavut firms are able to compete successfully for contracts under \$25,000. As the value of the contract increases, generally Inuit and Nunavut firms do not win as many contracts. This analysis is true for both of the last two reports.

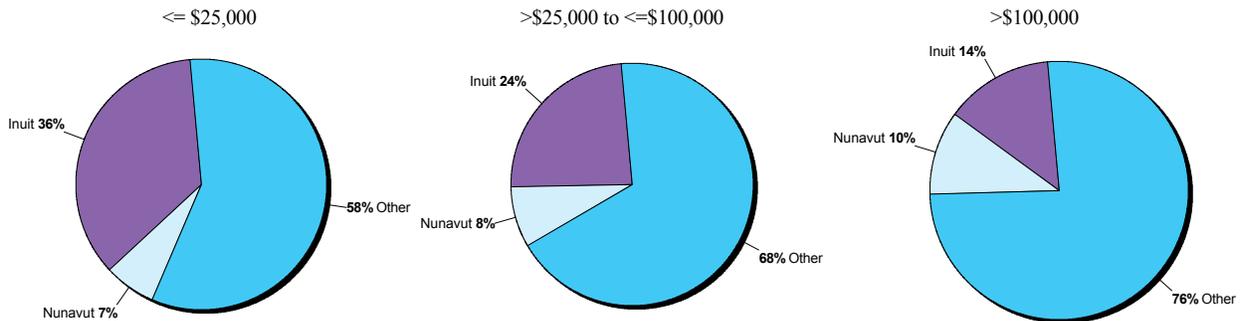
The pie charts and table above set out the distribution of contract dollars to Inuit and Nunavut in three dollar value categories. The following are percentages of the dollar value of contracts to Inuit and Nunavut within the dollar thresholds as specified:

- 51% of the overall value of contracts were for contracts between \$5,000.00 and \$25,000.00; Inuit and Nunavut firms won 54% of contract volume in this value category. This is up 2% from last year.
- 32% of the contracts were in the greater than \$25,000 and less than or equal to \$100,000 category; Inuit and Nunavut firms won 41% of contract volume in this value category. This is down 5% from last year.
- 18% of the contracts awarded were contracts valued at greater than \$100,000.00; Inuit and Nunavut firms won 28% of the volume of these contracts. This is down 9% from last year.

Analysis Excluding Contracts for Goods

The chart below "Government of Nunavut Distribution of Contract Values Awarded - Based on Volume - Excluding Contracts for Goods" summarizes the distribution of contracting values awarded by volume excluding contracts for goods.

**Government of Nunavut  
Distribution of Contract Values Awarded - Based on Volume  
Excluding Contracts for Goods  
2006/07**



**Distribution of Contract Values Awarded - Based on Volume - Excluding Goods  
2006/07**

Type	Awarded		Inuit		Nunavut		Other	
<=\$25,000	256	39 %	91	54 %	17	32 %	148	34 %
>\$25,000 to <=\$100,000	234	36	56	33	19	36	159	37
>\$100,000	162	25	22	13	17	32	123	29
<b>Total</b>	<b>652</b>	<b>100 %</b>	<b>169</b>	<b>100 %</b>	<b>53</b>	<b>100 %</b>	<b>430</b>	<b>100 %</b>

**2005/06**

Type	Awarded		Inuit		Nunavut		Other	
<=\$25,000	208	37 %	45	35 %	25	38 %	138	38 %
>\$25,000 to <=\$100,000	213	38	51	40	28	42	134	37
>\$100,000	138	25	32	25	13	20	93	25
<b>Total</b>	<b>559</b>	<b>100 %</b>	<b>128</b>	<b>100 %</b>	<b>66</b>	<b>100 %</b>	<b>365</b>	<b>100 %</b>

When Goods contracts are removed, the number of contracts less than \$25,000 decreases by approximately 50%. The number of contracts between \$25,000 and \$100,000 decreases by 30%. The number of contracts over \$100,000 decreases by only 13%.

Inuit and Nunavut firms are winning more of the Goods (PO) contracts as the dollar value increases, as opposed to Service Contracts (SC).

In the pie charts on the previous page we examine contracts > \$25,000. Contracts for goods alone represents a volume of 277.

### **Impact on Inuit Firms**

- Contracts > \$5,000 to <=\$25,000 awarded Inuit firms decreased by 13% from the previous fiscal year.
- Contracts >\$25,000 to <=\$100,000 awarded to Inuit firms is the same as 05/06 fiscal year.
- Contracts >\$100,000 awarded to Inuit Firms increased by 9%. This may be due to the increase in the large value of Major Works Construction contracts won by Inuit firms in the 06/07 fiscal year.

### **Impact on Nunavut Businesses**

- Contracts > \$5,000 to <=\$25,000 - Awards to Nunavut firms in this value threshold increased by 5% from 05/06 fiscal year, (7%-12%).
- Contracts >\$25,000 to <=\$100,000 - Awards to Nunavut firms increased by 5% from 05/06 fiscal year, (8-13%).
- Contracts >\$100,000 - Awards to Nunavut firms actually went down by 1% (10%-9%) in 2006/07 fiscal year.

### **Impact on Other Businesses**

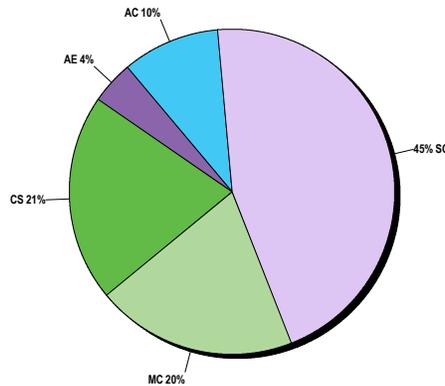
- Contracts > \$5,000 to <=\$25,000 - Awards to Other firms increased by 8%.
- Contracts >\$25,000 to <=\$100,000 - Awards to Other firms decreased by 5%.
- Contracts >\$100,000 - Awards to Other firms decreased by 9%, possibly due to the low number of Major Construction awards (only 1 in 06/07).

Analysis by Contract Type

Contracts >\$25,000 to <=\$100,000: Value Type

The chart below "Government of Nunavut Distribution of Contracts by Type - Based on Value - For Contracts > \$25,000 to <= \$100,000 - Excluding Contracts for Goods" summarizes the distribution of contracting type by value for contracts greater than \$25,000 and less than or equal to \$100,000 excluding contracts for goods.

**Government of Nunavut  
Distribution of Contracts by Type - Based on Value  
For Contracts > \$25,000 to <= \$100,000  
Excluding Contracts for Goods  
2006/07**



**Distribution of Contract Values Awarded - Based on Value  
For Contracts > \$25,000 to <= \$100,000 - Excluding Goods  
(Thousands)**

Type	2006/07		2005/06	
Air Charter (AC)	\$ 1,188	10 %	\$ 273	2 %
Architectural/Engineering (AE)	520	4	463	4
Consulting services (CS)	2,512	21	2,198	19
Minor Construction or Maintenance Services (MC)	2,435	20	3,011	26
Service Contracts (SC)	5,543	45	5,734	49
<b>Total</b>	<b>\$ 12,198</b>	<b>100 %</b>	<b>\$ 11,679</b>	<b>100 %</b>

86% of the value of contracts in this value threshold are expended on consultants, minor construction and maintenance (primarily O&M expenditures) and general services contracts.

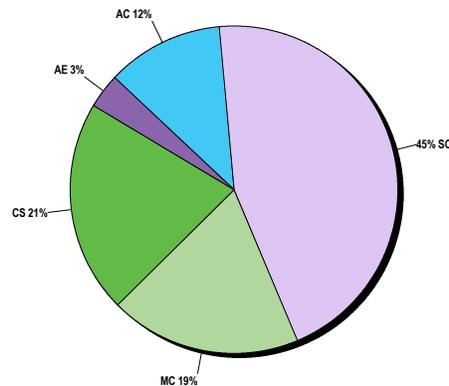
# GOVERNMENT OF NUNAVUT

## Contract Activity Report

Contracts >\$25,000 to <=\$100,000: Volume by Type

The chart below "Government of Nunavut Distribution of Contracts by Type - Based on Volume - For Contracts > \$25,000 to <= \$100,000 - Excluding Contracts for Goods" illustrates the distribution of contracting type by volume for contracts greater than \$25,000 and less than or equal to \$100,000 excluding contracts for goods.

**Government of Nunavut  
Distribution of Contracts by Type - Based on Volume  
For Contracts > \$25,000 to <= \$100,000  
Excluding Contracts for Goods  
2006/07**



### Distribution of Contract Values Awarded - Based on Volume For Contracts > \$25,000 to <= \$100,000 - Excluding Goods

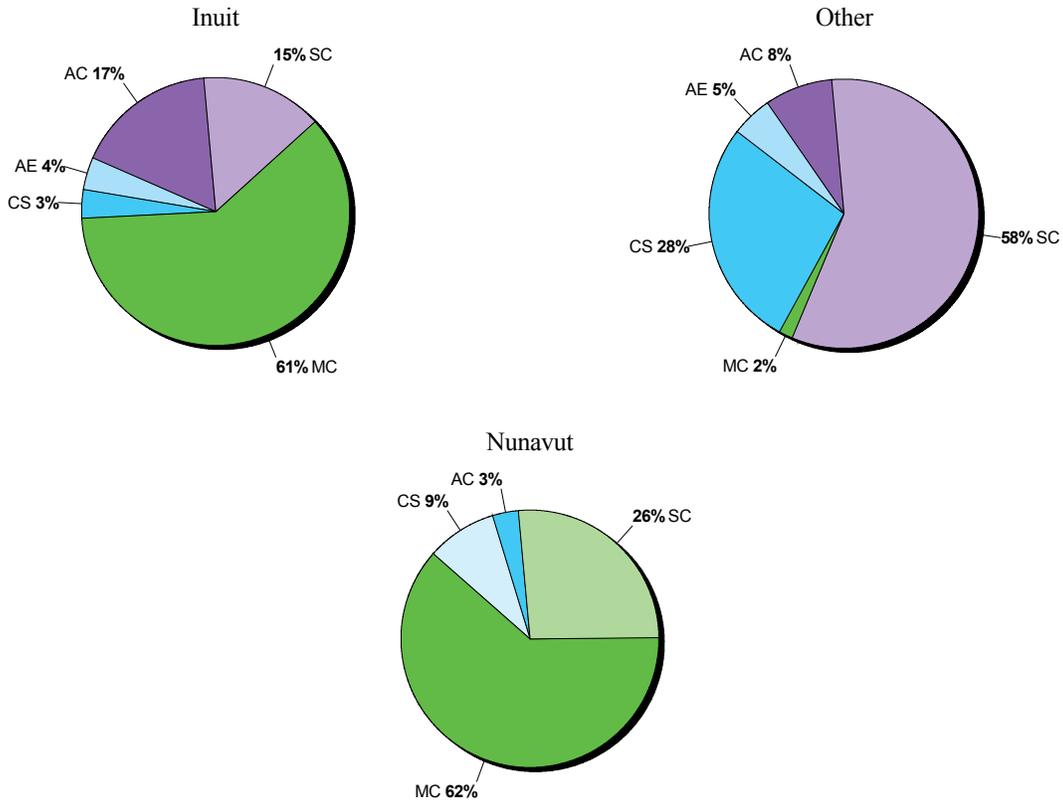
Type	2006/07		2005/06	
Air Charter (AC)	27	12 %	7	3 %
Architectural/Engineering (AE)	8	3	11	5
Consulting services (CS)	49	21	42	20
Minor Construction or Maintenance Services (MC)	44	19	51	24
Service Contracts (SC)	105	45	102	48
<b>Total</b>	<b>233</b>	<b>100 %</b>	<b>213</b>	<b>100 %</b>

85% of the volume of contracts in this value threshold are for consultants, minor construction and maintenance (primarily O&M expenditures) and general services contracts.

Contracts >\$25,000 to <=\$100,000: Value: Status

The chart below "Government of Nunavut Distribution of Contracts by Status Category - Based on Value - For Contracts > \$25,000 to <= \$100,000 - Excluding Goods" summarizes the distribution of contracting by status category by value for contracts greater than \$25,000 and less than or equal to \$100,000 excluding contracts for goods.

**Government of Nunavut  
Distribution of Contracts by Status Category -  
Based on Value  
For Contracts > \$25,000 to <= \$100,000  
Excluding Contracts for Goods  
2006/07**



This section looks at contracts greater than \$25,000 and less than or equal to \$100,000 excluding Purchase Order contracts. The pie chart and table illustrate the distribution of awards to Inuit, Nunavut and Other firms by contract type.

Inuit and Nunavut firms won 91% of the value of Minor Construction and Maintenance Services contracts in 2005/06. In 2006/07 they won 94%. This represents a small increase of 3%.

# GOVERNMENT OF NUNAVUT

## Contract Activity Report

### Distribution of Contracts by Status Category - Based on Value For Contracts > \$25,000 to <= \$100,000 - Excluding Goods

2006/07

(Thousands)

Type	Awarded		Inuit		Nunavut		Other				
Air Charter (AC)	\$	1,188	\$	458	39 %	\$	35	3 %	\$	695	59 %
Architectural/Engineering (AE)		520		105	20	-	-			415	80
Consulting services (CS)		2,512		93	4	94	4			2,325	95
Minor Construction or Maintenance Services (MC)		2,435		1,636	67	658	27			141	6
Service Contracts (SC)		5,543		395	71	280	5			4,868	88
<b>Total</b>	\$	<b>12,198</b>	\$	<b>2,687</b>	<b>22 %</b>	\$	<b>1,067</b>	<b>9 %</b>	\$	<b>8,444</b>	<b>69 %</b>

2005/06

(Thousands)

Type	Awarded		Inuit		Nunavut		Other				
Air Charter (AC)	\$	273	\$	155	57 %	\$	-	- %	\$	118	43 %
Architectural/Engineering (AE)		463		-	-	31	7			432	93
Consulting services (CS)		2,198		177	8	110	5			1,911	87
Minor Construction or Maintenance Services (MC)		3,011		1,610	53	1,139	38			262	9
Service Contracts (SC)		5,734		1,069	19	380	7			4,285	75
<b>Total</b>	\$	<b>11,679</b>	\$	<b>3,011</b>	<b>26 %</b>	\$	<b>1,660</b>	<b>14 %</b>	\$	<b>7,008</b>	<b>60 %</b>

### Analysis of all 2006/07 contracts >\$25,000 to <=\$100,000

For contracts in this range, 22% of the total value was awarded to Inuit Firms and 9% was awarded to Nunavut Businesses. The remaining 69% was awarded to firms that are not registered with NTI or the GN under the NNI Policy. This is not to say that the firms in the Other category are all not based in Nunavut. On the contrary, many Nunavut based companies do not register themselves for bid adjustments. Furthermore, individuals, hamlets, societies and other entities do not register because of the nature of their business. For example, hamlets can not register under the NNI for a bid adjustment. Also, individuals must be registered as a company before they can register for NNI or NTI status.

#### **Inuit Firms**

Compared to 05/06, the value of contracts to Inuit firms decreased by 4%, Nunavut firms decreased by 5% and Other firms increased by 9%.

Contract Types where Inuit firms saw a significant increase in awards from 05/06 to 06/07 are Architectural/Engineering Services and Minor Construction Services. Awards to Inuit firms for all other Contract Types decreased.

- Air Charters from 57% to 39%
- Consulting from 8% to 4%
- General Services from 19% to 7%

Overall, the value of the awards to Inuit firms went from 26% in 05/06 to 22% in 06/07.

#### **Nunavut Firms**

The value of contracts to Nunavut Businesses went from 14% in 05/06 to 9% in 06/07 - a decrease of 5%. The most significant differences were in the Air Charter and Architectural/Engineering sectors.

#### **Other**

Overall, the value of contracts to Other firms increased by 9%. Contract dollars to Other increased in all categories except Architectural/Engineering and Minor Construction and Maintenance Services.

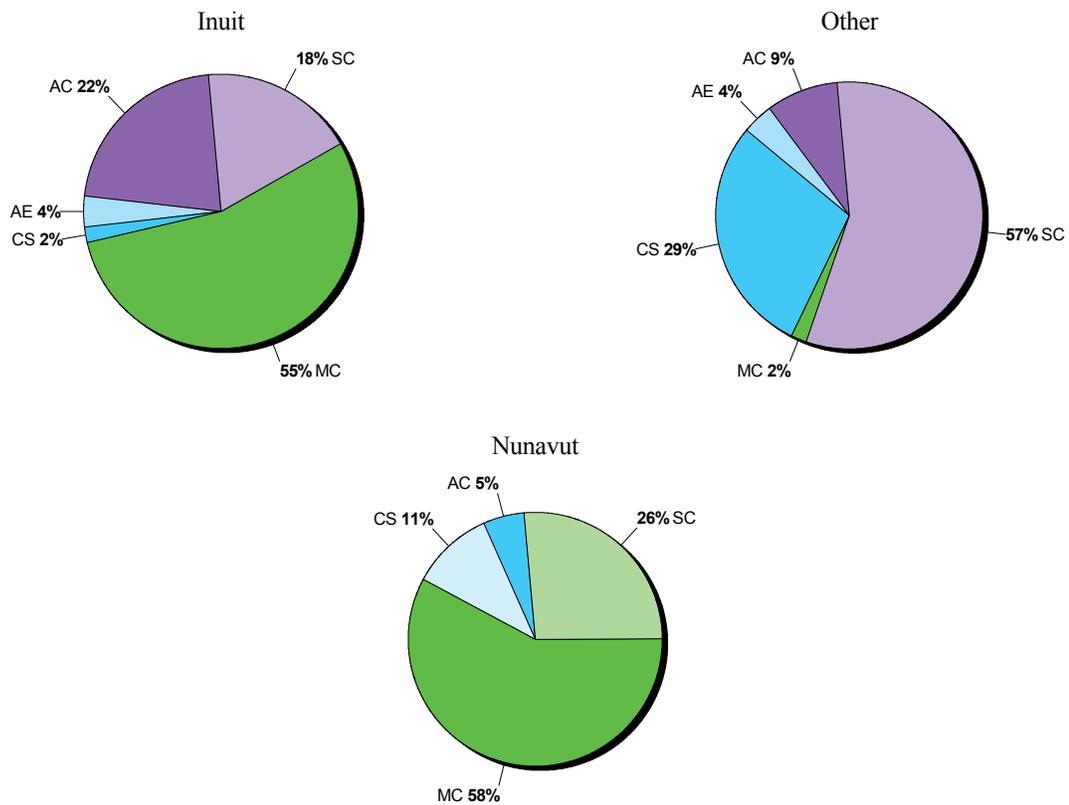
# GOVERNMENT OF NUNAVUT

## Contract Activity Report

Contracts >\$25,000 and <=\$100,000 Volume-Status

The chart below "Government of Nunavut Distribution of Contracts by Status Category - Based on Volume - For Contracts > \$25,000 and <= \$100,000 - Excluding Goods" summarizes the distribution of contracting status category by volume for contracts greater than \$25,000 and less than or equal to \$100,000 excluding goods.

**Government of Nunavut  
Distribution of Contracts by Status Category - Based on Volume  
For Contracts > \$25,000 and <= \$100,000  
Excluding Contracts for Goods  
2006/07**



# GOVERNMENT OF NUNAVUT

## Contract Activity Report

### Distribution of Contracts By Status Category - Based on Volume

#### For Contracts > \$25,000 and <= \$100,000 - Excluding Goods

##### 2006/07

Type	Awarded		Inuit		Nunavut		Other	
Air Charter (AC)	27	12	44 %	1	4 %	14	52 %	
Architectural/Engineering (AE)	8	2	25	-	-	6	75	
Consulting services (CS)	49	1	2	2	4	46	94	
Minor Construction or Maintenance Services (MC)	44	30	68	11	25	3	7	
Service Contracts (SC)	105	10	10	5	5	90	86	
<b>Total</b>	<b>233</b>	<b>55</b>	<b>24 %</b>	<b>19</b>	<b>8 %</b>	<b>159</b>	<b>68 %</b>	

##### 2005/06

Type	Awarded		Inuit		Nunavut		Other	
Air Charter (AC)	7	5	71 %	-	- %	2	29 %	
Architectural/Engineering (AE)	11	-	-	1	9	10	91	
Consulting services (CS)	42	2	5	3	7	37	88	
Minor Construction or Maintenance Services (MC)	51	27	53	19	37	5	10	
Service Contracts (SC)	102	17	17	5	5	80	78	
<b>Total</b>	<b>213</b>	<b>51</b>	<b>24 %</b>	<b>28</b>	<b>13 %</b>	<b>134</b>	<b>63 %</b>	

# GOVERNMENT OF NUNAVUT

## Contract Activity Report

Inuit and Nunavut firms won 32% of the volume of contracts in 2006/07 fiscal year compared to 37% in 05/06 fiscal year. A decrease of 5%. By comparison, the volume of Awards to Other increased by 5%.

Inuit firms have seen a significant increase in the volume of Architectural/Engineering Services contracts in the >\$25,000 to <=\$100,000 value category. At the same time, Nunavut firms have seen a 100% decrease and Other firms have seen a 16% decrease in the volume of Architectural/Engineering Awards.

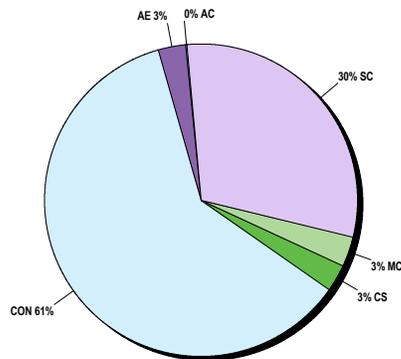
Nunavut firms also saw a marked decrease in the number of Minor Construction and Maintenance Service contracts.

It is worthwhile to note that awards to Nunavut firms that are also Inuit firms are included in the Inuit firms status category.

### Contracts > \$100,000 Value, Type

The chart below "*Government of Nunavut Distribution of Contracts by Type - Based on Value - For Contracts > \$100,000 - Excluding Contracts for Goods*" summarizes the distribution of contracting type by value for contracts greater than \$100,000 excluding contracts for goods.

**Government of Nunavut  
Distribution of Contracts by Type - Based on Value  
For Contracts > \$100,000  
Excluding Contracts for Goods  
2006/07**



**Distribution of Contracts By Type - Based on Value  
For Contracts > \$100,000 - Excluding Goods  
(Thousands)**

Type	2006/07		2005/06	
Air Charter (AC)	\$	206	- %	\$ 704 1 %
Architectural/Engineering (AE)		3,106	3	7,080 12
Construction (CON)		66,962	61	14,871 25
Consulting services (CS)		3,080	3	575 1
Minor Construction or Maintenance Services (MC)		3,403	3	3,468 6
Service Contracts (SC)		33,209	30	32,515 55
<b>Total</b>	\$	<b>109,966</b>	<b>100 %</b>	\$ <b>59,213</b> <b>100 %</b>

This section looks at contracts greater than \$100,000 excluding Purchase Order contracts. The pie chart and table above illustrate the distribution of contract dollars by type to Inuit, Nunavut and Other firms.

In 2006/07, 94% of the value of contracts in this value threshold are for Architectural/Engineering (capital infrastructure design), major works construction (capital projects) and general services contracts.

The small percentage of Air Charters, Consulting Services and Minor Works Construction and Maintenance contracts is indicative of the typically lower values of these types of contracts.

The Minor Works and Maintenance Contract Type is generally used for contracts not expected to exceed \$100,000, however in some cases, tenders for "As and When" Maintenance contracts over \$100,000 are accepted.

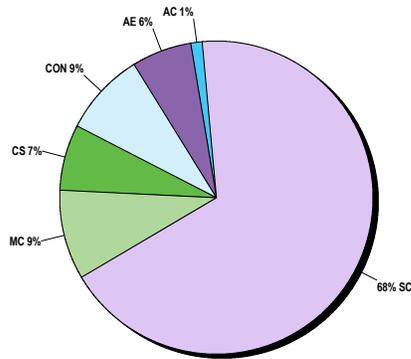
# GOVERNMENT OF NUNAVUT

## Contract Activity Report

### Contracts >\$100,000 Volume, Type

The chart below "Government of Nunavut Distribution of Contracts by Type - Based on Volume - For Contracts > \$100,000 - Excluding Contracts for Goods" illustrates the distribution of contracting type by volume for contracts greater than \$100,000 excluding contracts for goods.

**Government of Nunavut  
Distribution of Contracts by Type - Based on Volume  
For Contracts > \$100,000  
Excluding Contracts for Goods  
2006/07**



### Distribution of Contracts By Type - Based on Volume For Contracts > \$100,000 - Excluding Goods

Type	2006/07		2005/06	
Air Charter (AC)	2	1 %	4	3 %
Architectural/Engineering (AE)	10	6	15	11
Construction	14	9	14	10
Consulting services (CS)	11	7	3	2
Minor Construction or Maintenance Services (MC)	15	9	21	15
Service Contracts (SC)	110	68	81	59
<b>Total</b>	<b>162</b>	<b>100 %</b>	<b>138</b>	<b>100 %</b>

This section looks at the volume of contracts greater than \$100,000 excluding Purchase Order contracts.

15% of the volume and 64% of the value of contracts in this value threshold are for Architectural/Engineering and Major Works Construction (contracts for capital infrastructure projects).

9% of the volume and 3% of the value of contracts in this value threshold are for Minor Construction and Maintenance contracts. This is indicative of the typically smaller value of this type of contract, however, multi-year 'As & When' operations and maintenance contracts can sometimes exceed \$100,000.

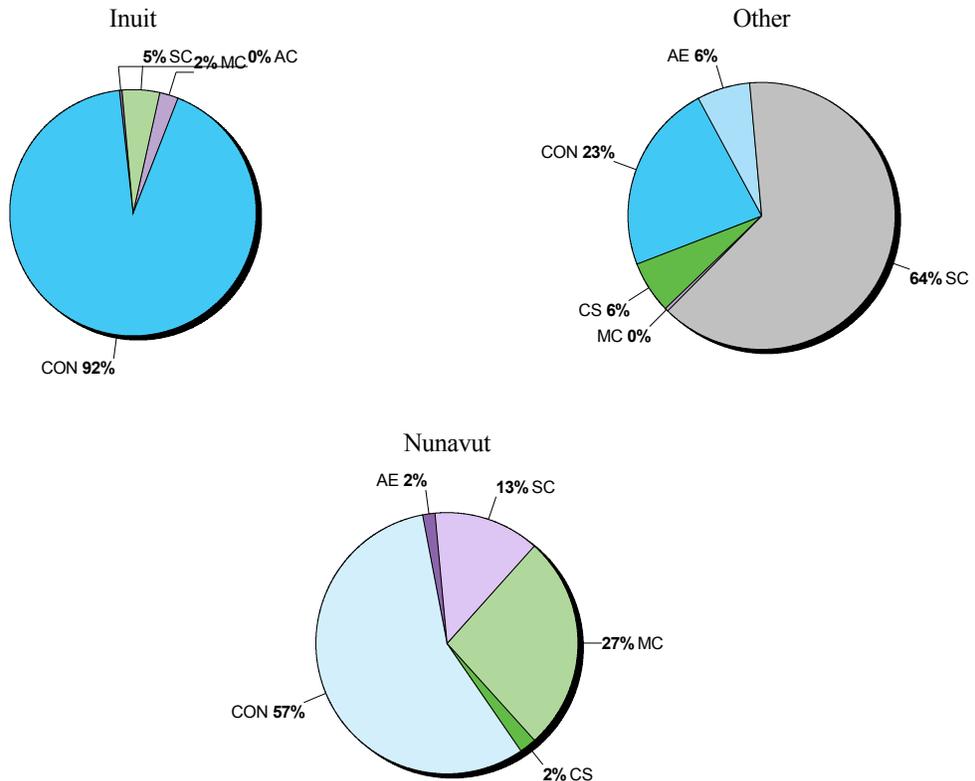
68% of the volume and 30% of the value of contracts in this value threshold are for Service Contracts, however, most of these contracts would normally be considered 'non-standard' services.

The small percentages, in volume and value, for Air Charters and Consulting Services indicate the typically smaller values for these types of contracts.

**Contracts > \$100,000 Value - Category**

The chart below "Government of Nunavut Distribution of Contracts by Status Category - Based on Value - For Contracts > \$100,000 - Excluding Goods" summarizes the distribution of contracting by status category by value for contracts greater than \$100,000 excluding goods.

**Government of Nunavut  
Distribution of Contracts by Status Category - Based on Value  
For Contracts > \$100,000  
Excluding Contracts for Goods  
2006/07**



# GOVERNMENT OF NUNAVUT

## Contract Activity Report

The pie charts above illustrate the distribution of contract awards by type to Inuit, Nunavut and Other firms.

### Distribution of Contracts by Status Category - Based on Value For Contracts > \$100,000 - Excluding Goods

2006/07

(Thousands)

Type	Awarded		Inuit		Nunavut		Other	
Air Charter (AC)	\$	206	\$	206	100 %	\$	-	- %
Architectural/Engineering (AE)		3,107		-		108	3	2,999 97
Construction (CON)		66,962		52,436	78	3,876	6	10,650 16
Consulting services (CS)		3,080		-		144	5	2,936 95
Minor Construction or Maintenance Services (MC)		3,404		1,389	41	1,828	54	187 5
Service Contracts (SC)		33,209		2,783	8	892	3	29,534 89
<b>Total</b>	<b>\$</b>	<b>109,968</b>	<b>\$</b>	<b>56,814</b>	<b>52 %</b>	<b>6,848</b>	<b>6 %</b>	<b>46,306 42 %</b>

2005/06

(Thousands)

Type	Awarded		Inuit		Nunavut		Other	
Air Charter (AC)	\$	704	\$	176	25 %	\$	-	- %
Architectural/Engineering (AE)		7,080		1,206	17	-	-	5,874 83
Construction		14,871		5,339	36	4,250	29	5,282 36
Consulting services (CS)		575		-		-	-	575 100
Minor Construction or Maintenance Services (MC)		3,468		2,536	73	932	27	- -
Service Contracts (SC)		32,515		9,934	31	729	2	21,852 67
<b>Total</b>	<b>\$</b>	<b>59,213</b>	<b>\$</b>	<b>19,191</b>	<b>32 %</b>	<b>5,911</b>	<b>10 %</b>	<b>34,111 58 %</b>

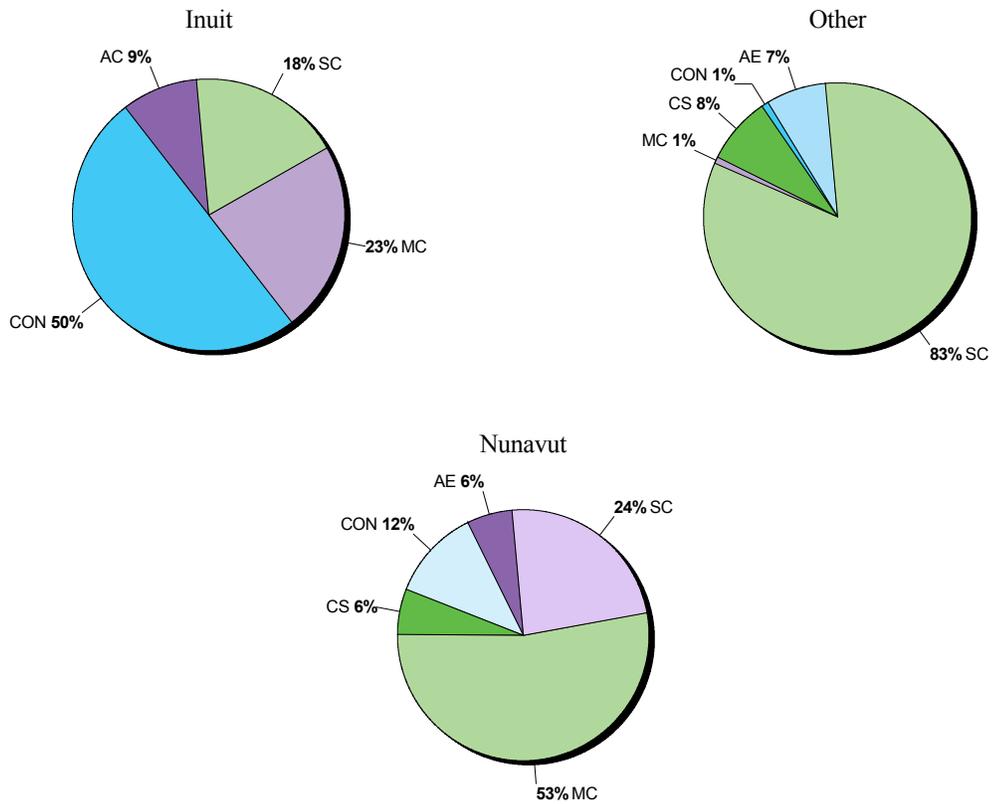
The value of contracts to Inuit increased by 20%, value to Nunavut decreased by 4% and the value to Other decreased by 16%. Inuit firms have seen significant increases in revenues from Air Charters and Major Works Construction contracts and at the same time have seen a significant reduction in revenues from A/E and Minor Construction and General Services.

Nunavut firms saw a slight increase in A/E and General Consulting. At the same time, Nunavut firms for the 2nd year in a row have not won any Air Charter contracts in excess of \$100,000.00. This is due to the limited size and capacity of locally owned aircraft.

Contracts > \$100,000 Volume - Status

The chart below "Government of Nunavut Distribution of Contracts by Status Category - Based on Volume - For Contracts > \$100,000 - Excluding Goods" summarizes the distribution of contracting status category by volume for contracts greater than \$100,000 excluding goods.

**Government of Nunavut  
Distribution of Contracts by Status Category - Based on Volume  
For Contracts > \$100,000  
Excluding Contracts for Goods  
2006/07**



# GOVERNMENT OF NUNAVUT

## Contract Activity Report

### Distribution of Contract By Status Category - Based on Volume

#### For Contracts > \$100,000 - Excluding Goods

2006/07

Type	Awarded	Inuit	Nunavut	Other
Air Charter (AC)	2	2 100 %	- - %	- - %
Architectural/Engineering (AE)	10	-	1 10	9 90
Construction (CON)	14	11 79	2 14	1 7
Consulting services (CS)	11	-	1 9	10 91
Minor Construction or Maintenance Services (MC)	15	5 33	9 60	1 7
Service Contracts (SC)	110	4 4	4 4	102 93
<b>Total</b>	<b>162</b>	<b>22 14 %</b>	<b>17 10 %</b>	<b>123 76 %</b>

2005/06

Type	Awarded	Inuit	Nunavut	Other
Air Charter (AC)	4	1 25 %	- - %	3 75 %
Architectural/Engineering (AE)	15	2 13	- -	13 87
Construction	14	7 50	4 29	3 21
Consulting services (CS)	3	-	-	3 100
Minor Construction or Maintenance Services (MC)	21	15 71	6 29	-
Service Contracts (SC)	81	7 9	3 4	71 88
<b>Total</b>	<b>138</b>	<b>32 23 %</b>	<b>13 9 %</b>	<b>93 67 %</b>

The volume of contracts to Inuit contractors decreased by 9% and the volume to Nunavut Contractors increased by 1%. The volume of contracts to Other increased by 9%. Inuit firms saw an increase in Major Works and Air Charter Contracts while Nunavut firms saw increases in A/E, General Consulting and Minor Works Contracts. It is worthwhile to note the number of Minor Works over \$100,000 decreased from last year. Conversely the number of consulting contracts over \$100,000 increased by 73%. Nunavut firms appear to be doing only slightly better than the previous year with an increase of only 1% in the total number of contracts won across all categories. Historically, Nunavut firms have won a high percentage (value and volume) of Major Works contracts but in recent years these numbers were higher (46% in 04/05, 33% in 03/04, 27% in 02/03, 27% in 01/02, 53% in 00/01).

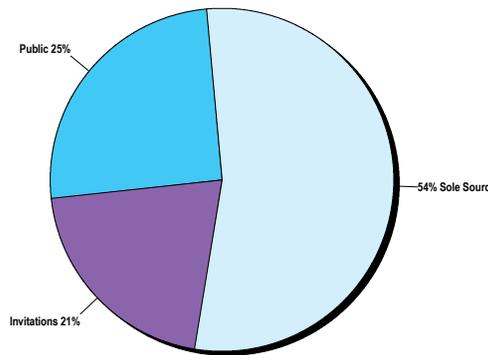
Other non-registered businesses won 100% of the consulting contracts in 05/06 and 91% in 06/07, within this category.

It also is worthwhile to note that Inuit firms won 100% of the Air Charter contracts in 06/07 whereas they won only 25% of these contracts in 2005/06 fiscal year.

### 3. Contracting Methods

The chart below *Government of Nunavut Distribution of Contracts > \$25,000 to <= \$100,000 by Contract Method* summarizes the distribution of contracting methods - Based on Value.

**Government of Nunavut  
Distribution of Contracts > \$25,000 to <= \$100,000 by Contract Method  
- Based on Value  
2006/07**



**Distribution of Contracts > \$25,000 to <= \$100,000 by Contract Method - Based on Value  
(Thousands)**

Year	Awarded	Public	Invitations	Sole Source
2006/07	\$ 12,291	\$ 3,115 25 %	\$ 2,545 21 %	\$ 6,631 54 %
2005/06	11,678	2,540 22	2,722 23	6,416 55

This section provides an analysis of contracts (\$25,000 and greater), including Goods, by Contracting Method in two value threshold categories. Contracts are entered into as a result of competitive or non-competitive Request for Tenders or Requests for Proposals. Competitive means asking more than one firm to respond; this is done by Invitation or by Public Advertisement. Non-Competitive means asking only one firm to submit a tender or proposal; this is more commonly known as a ‘Sole’ or ‘Single’ Source. The Value and Volume of Sole Sources are further analysed later on in this section.

Public Tenders and Requests for Proposals (RFPs) are all goods and services over \$25,000 and Construction over \$100,000. Invitational Tenders are goods and services over \$5000 but less than \$25,000. This also includes Construction under \$100,000.

# GOVERNMENT OF NUNAVUT

## Contract Activity Report

The "Criteria" for Sole Sourcing a contract are set out in Section 10 of the Financial Administration Act, Government Contract Regulations. A Sole Source is permitted "*where a Contract Authority believes, on reasonable grounds, that*

*(a) the goods, services or construction are urgently required and delay would be injurious to the public interest; or*

*(b) only one party is available and capable of performing the contract; or*

*(c) the contract is an Architectural/Engineering services contract type that will not exceed \$25,000 in value, or is any other contract type that will not exceed \$5,000 in value".*

A significant portion of the sole source contracts represents contracts issued for the following:

Specialized Residential Care, Department of Health

Proprietary training courses, including NAC

Contracts to Hamlets for various work such as Airport Operations

Dental care

Proprietary software and maintenance contracts for software

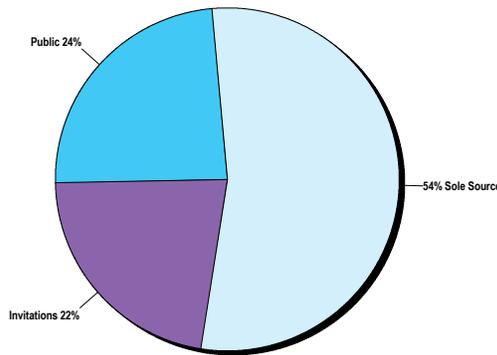
Audiology Services, Health

In 2006/07, of a total contract value of \$12,291,000 (rounded to the nearest thousand), \$5,660,000 resulted from Public or Invitational Requests for Tenders or Proposals (46%) and \$6,631,000 resulted from Sole Sources (54%). This is illustrated on the pie chart above.

Contracts >\$25,000 to <=\$100,000: Method

The chart below *Government of Nunavut Distribution of Contracts > \$25,000 to <= \$100,000 by Contract Method* summarizes the distribution of contracting methods - Based on Volume.

**Government of Nunavut  
Distribution of Contracts > \$25,000 to <= \$100,000 By Contract Method  
- Based on Volume  
2006/07**



Distribution of Contracts by Contract Method - Based on Volume

Year	Awarded		Public		Invitations		Sole Source	
2006/07	234	52 %	56	24 %	52	22 %	126	54 %
2005/06	213	48	40	19	52	24	121	57

In 2006/07, of the 234 contracts in the >\$25,000 to <\$100,000 value threshold awarded, 108 resulted from Public or Invitational Requests for Tenders or Proposals (46%) and 121 resulted from Sole Sources (54%). This is illustrated on the pie chart above.

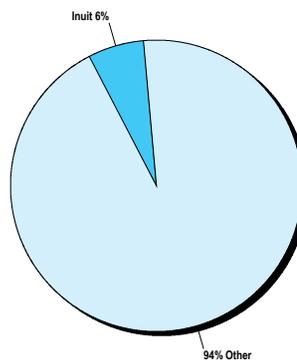
# GOVERNMENT OF NUNAVUT

## Contract Activity Report

Contracts >\$25,000 to <=\$100,000: Status

The chart below *Government of Nunavut Distribution of Sole Source Contracts > \$25,000 to <= \$100,000 By Status Category* summarizes the distribution of Sole Source Contracts by Status Category - Based on Value.

**Government of Nunavut  
Distribution of Sole Source Contracts > \$25,000 to <= \$100,000  
By Status Category - Based on Value  
2006/07**



### Distribution of Sole Source Contracts by Status Category - Based on Value (Thousands)

Year	Awarded		Inuit		Nunavut		Other					
2006/07	\$	6,632	51 %	\$	413	6 %	\$	-	- %	\$	6,219	94 %
2005/06		6,416	49		318	5		363	6		5,735	89

In 2006/07, out of the \$6,632,000 in Sole Source awards (54% of contracts in the >\$25,000 and \$100,000 dollar threshold category),

\$413,000 was sole sourced to Inuit firms (3% of contract dollars in the >\$25,000 and \$100,000 dollar threshold category);

No contracts were sole sourced to Nunavut firms.

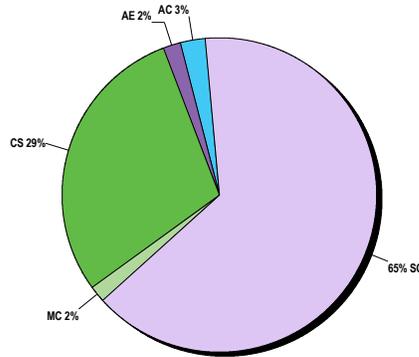
The remaining \$6,219,000 value of sole sources were awarded to Other (non-registered individuals, organizations and businesses). This represents 54% of Sole Sources and 94% of contract dollars sole sourced in the >\$25,000 to <=\$100,000 dollar threshold category.

This is illustrated on the pie chart above.

Sole Source Contracts >\$25,000 to <\$100,000 by Status Category, Volume

The chart below *Government of Nunavut Distribution of Sole Source Contracts > \$25,000 to <= \$100,000 By Status Category Awarded to Other Businesses* summarizes the distribution of Sole Source Contracts Awarded to Other Business - Base on Value

**Government of Nunavut  
Distribution of Sole Source Contracts > \$25,000 to <= \$100,000  
By Status Category Awarded to Other Businesses  
- Based on Value  
2006/07**



**Distribution of Sole Source Contracts Awarded to Other Businesses - Based on Value (Thousands)**

Sole Source - Other Businesses	2006/07		2005/06	
Air Charter (AC)	\$ 162	3 %	\$ -	- %
Architectural/Engineering (AE)	111	2	95	2
Construction	-	-	-	-
Consulting services (CS)	1,818	29	1,515	26
Minor Construction or Maintenance Services (MC)	105	2	168	3
Service Contracts (SC)	4,023	65	3,956	69
<b>Total</b>	<b>\$ 6,219</b>	<b>101 %</b>	<b>\$ 5,734</b>	<b>100 %</b>

Of a total value of \$12,291,000 (rounded to the nearest thousand) contracts in the >\$25,000 and < \$100,000 dollar threshold category, \$6,632,000 was the result of Sole Source awards (54%). This is illustrated on the first pie chart of this Section 3.

Out of the total \$6,632,000 of Sole Source awards, \$6,219,000 (94% of Sole Sources, 49% of the value of all contracts in the >\$25,000 to <=\$100,000 dollar threshold category) went to Other businesses (those not registered as Inuit or Nunavut firms).

94% of the dollar value to Other for Sole Source awards were for Consulting Services and Service Contracts. The dollar values and corresponding percents of Sole Source Contracts to Other Contract Type are shown in the table above. All other types of contracts make up the remaining value of Sole Sources to Other: \$378,000 (7%).

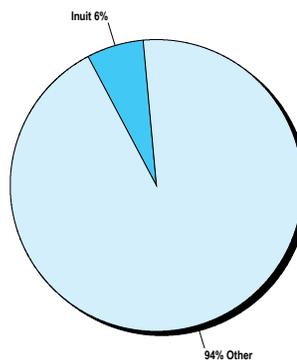
# GOVERNMENT OF NUNAVUT

## Contract Activity Report

Contracts >\$25,000 <= \$100,000, Status Category, Volume

The chart below *Government of Nunavut Distribution of Sole Source Contracts > \$25,000 to <= \$100,000 By Status Category* summarizes the distribution of Sole Source Contracts by Status Category - Based on Volume.

**Government of Nunavut  
Distribution of Sole Source Contracts > \$25,000 to <= \$100,000  
By Status Category - Based on Volume  
2006/07**



\* Zero Data, Nunavut

### Distribution of Sole Source Contracts by Status Category - Based on Volume

Year	Awarded		Inuit		Nunavut		Other	
2006/07	126	51 %	8	6 %	-	- %	118	94 %
2005/06	121	49	5	4	6	5	110	91

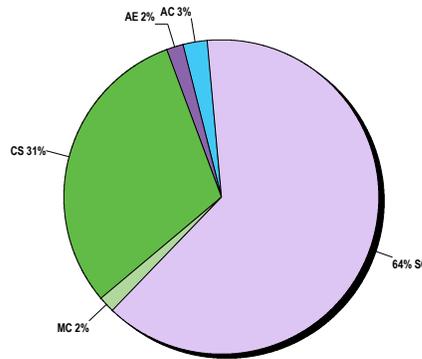
In 2006/07, of the total volume of 234 contracts in the >\$25,000 to <=\$100,000 dollar threshold category, 126 were the result of Sole Source awards (54%).

Out of the 126 Sole Source awards, 118 contracts (94% of Sole Sources in the >\$25,000 to <=\$100,000 dollar threshold category) went to Other businesses (those not registered as Inuit or Nunavut firms). This is illustrated in the table above.

Contracts >\$25,000 <=\$100,000, Status Category, "Other", Volume

The chart below *Government of Nunavut Distribution of Sole Source Contracts > \$25,000 to <= \$100,000 By Status Category Awarded to Other Businesses* summarizes the distribution of Sole Source Contracts Awarded to Other Business.

**Government of Nunavut  
Distribution of Sole Source Contracts > \$25,000 to <= \$100,000  
By Status Category Awarded to Other Businesses  
- Based on Volume  
2006/07**



**Distribution of Sole Source Contracts Awarded to Other Businesses - Based on Volume**

<b>Sole Source - Other Businesses</b>	<b>2006/07</b>		<b>2005/06</b>	
Air Charter (AC)	3	3 %	-	- %
Architectural/Engineering (AE)	2	2	3	3
Construction	-	-	-	-
Consulting services (CS)	36	31	30	27
Minor Construction or Maintenance Services (MC)	2	2	3	3
Service Contracts (SC)	75	64	74	67
<b>Total</b>	<b>118</b>	<b>102 %</b>	<b>110</b>	<b>100 %</b>

95% of the volume of Sole Source awards to Other (non-registered) were for two Contract Types: Consulting Services and Service Contracts. The volumes and corresponding percents of Sole Source contracts to Other by Contract Type are shown the table above.

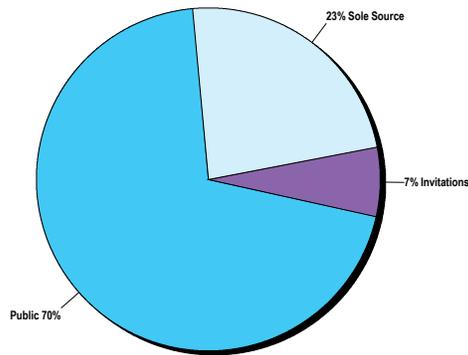
# GOVERNMENT OF NUNAVUT

## Contract Activity Report

Contracts >\$100,000, Contract Method, Value

The chart below *Government of Nunavut Distribution of Contracts > \$100,000 by Contract Method* summarizes the distribution of Contracts by Contract Method - Based on Value.

**Government of Nunavut  
Distribution of Contracts > \$100,000 By Contract Method  
- Based on Value  
2006/07**



**Distribution of Contracts > \$100,000 by Contract Method - Based on Value (Thousands)**

Year	Awarded		Public		Invitations		Sole Source				
2006/07	\$	109,966	\$	77,100	70 %	\$	7,170	7 %	\$	25,696	23 %
2005/06		59,213		31,113	53		4,126	7		23,974	40

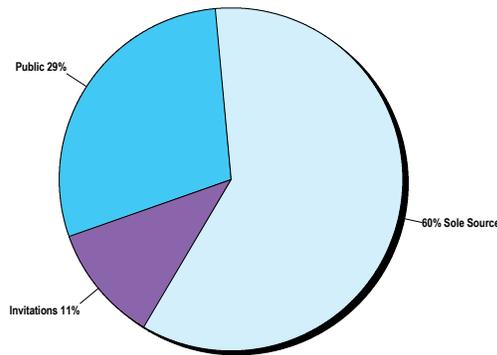
This sub-section provides an analysis of contracts, including Goods, by Contracting Method in the 'greater than \$100,000' value threshold category.

In 2006/07, of a total contract value of \$109,966,000 (rounded to the nearest thousand), \$84,270,000 resulted from Public or Invitational Requests for Tenders or Proposals (77%) and \$25,696,000 resulted from Sole Sources (23%). This is illustrated on the pie chart above.

Contracts >\$100,000, Contract Method, Volume

The chart below *Government of Nunavut Distribution of Contracts > \$100,000 by Contract Method* summarizes the distribution of Contracts by Contract Method - Based on Volume.

**Government of Nunavut  
Distribution of Contracts > \$100,000 By Contract Method  
- Based on Volume  
2006/07**



Distribution of Contracts by Contract Method - Based on Volume

Year	Awarded		Public		Invitations		Sole Source	
	Count	Percentage	Count	Percentage	Count	Percentage	Count	Percentage
2006/07	162	54 %	47	29 %	18	11 %	97	60 %
2005/06	138	46	42	30	21	15	75	54

In 2006/07, of the 162 contracts in the >\$100,000 value threshold awarded, 65 resulted from Public or Invitational Requests for Tenders or Proposals (40%) and 97 resulted from Sole Sources (60%). This is illustrated on the pie chart above.

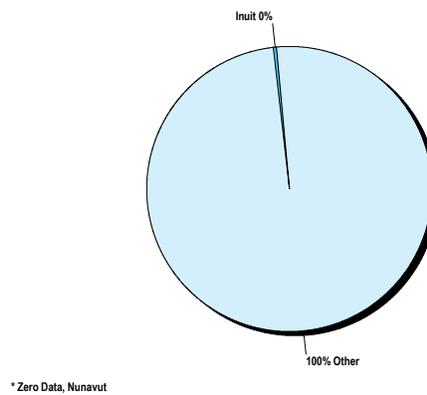
# GOVERNMENT OF NUNAVUT

## Contract Activity Report

### Sole Source Contract Distribution, >\$100,000, Status, Value

The chart below *Government of Nunavut Distribution of Sole Source Contracts > \$100,000 By Status Category* summarizes the distribution of Sole Source Contracts by Status Category - Based on Value.

**Government of Nunavut  
Distribution of Sole Source Contracts > \$100,000 By Status Category  
- Based on Value  
2006/07**



### Distribution of Sole Source Contracts by Status Category - Based on Value (Thousands)

Year	Awarded		Inuit		Nunavut		Other					
2006/07	\$	25,695	52 %	\$	109	- %	\$	-	- %	\$	25,586	100 %
2005/06		23,974	48		2,788	12		330	1		20,856	87

In 2006/07, of a total value of \$25,695,000 in Sole Source awards (23% of the value of contracts in the >\$100,000 dollar threshold category):

\$109,000 was sole sourced to Inuit firms (less than 1% of Sole Sources) in the >\$100,000 dollar threshold category;

None were awarded to Nunavut Businesses.

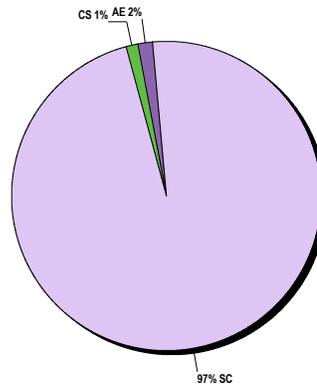
The remaining \$25,586,000 value of sole sources were awarded to Other (non-registered individuals, organizations and businesses). This represents almost 100% of the value of Sole Sources and 23% of all contract dollars in the >\$100,000 dollar threshold category.

This is illustrated on the pie chart above.

Contracts >\$100,000 Status "Other", Value

The chart below *Government of Nunavut Distribution of Sole Source Contracts > \$100,000 By Status Category Awarded to Other Businesses* summarizes the distribution of Sole Source Contracts by Status Category - Based on Value.

**Government of Nunavut  
Distribution of Sole Source Contracts > \$100,000 By Status Category  
Awarded to Other Businesses - Based on Value  
2006/07**



**Distribution of Sole Source Contracts Awarded to Other Businesses - Based on Value (Thousands)**

<b>Sole Source - Other Businesses</b>	<b>2006/07</b>		<b>2005/06</b>	
Air Charter (AC)	\$ -	- %	\$ 122	- %
Architectural/Engineering (AE)	402	2	-	2
Construction	-	-	-	-
Consulting services (CS)	313	1	276	2
Minor Construction or Maintenance Services (MC)	-	-	-	-
Service Contracts (SC)	24,872	97	20,458	119
<b>Total</b>	\$ 25,587	100 %	\$ 20,856	123 %

Of a total value of \$109,966,000 (rounded to the nearest thousand) in the >\$100,000 dollar threshold category, \$25,696,000 was the result of Sole Source awards (23%).

99% of the dollar value of Sole Source awards to Other (non-registered) were for Service Contracts. The dollar values and corresponding percents of Sole Source Contracts to Other by Contract Type are shown in the table above.

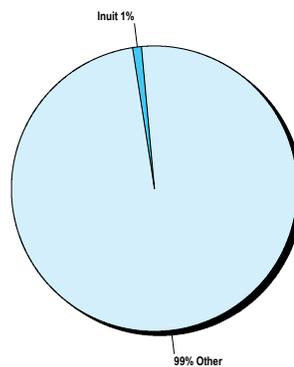
# GOVERNMENT OF NUNAVUT

## Contract Activity Report

Contracts >\$100,000, Status, Volume

The chart below *Government of Nunavut Distribution of Sole Source Contracts > \$100,000 By Status Category* summarizes the distribution of Sole Source Contracts by Status Category - Based on Volume.

**Government of Nunavut  
Distribution of Sole Source Contracts > \$100,000 By Status Category  
- Based on Volume  
2006/07**



\* Zero Data, Nunavut

### Distribution of Sole Source Contracts by Status Category - Based on Volume

Year	Awarded		Inuit		Nunavut		Other	
2006/07	97	56 %	1	1 %	-	- %	96	99 %
2005/06	75	44	2	3	2	3	71	95

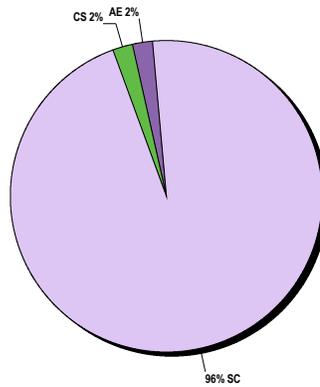
Of the total volume of 162 contracts in the >\$100,000 dollar threshold category, 97 were the result of Sole Source awards (60%).

Out of the 97 Sole Source awards, 96 contracts (99% of Sole Sources, 59% of the total volume of contracts in the >\$100,000 dollar threshold category) went to Other businesses (those not registered as Inuit or Nunavut firms).

Contracts >\$100,000, Status "Other", Volume

The chart below *Government of Nunavut Distribution of Sole Source Contracts > \$100,000 By Status Category Awarded to Other Businesses* summarizes the distribution of Sole Source Contracts Awarded to Other Business.

**Government of Nunavut  
Distribution of Sole Source Contracts > \$100,000 By Status Category  
Awarded to Other Businesses - Based on Volume  
2006/07**



**Distribution of Sole Source Contracts Awarded to Other Businesses - Based on Volume**

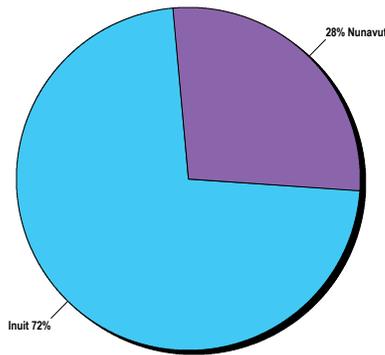
<b>Sole Source - Other Businesses</b>	<b>2006/07</b>		<b>2005/06</b>	
Air Charter (AC)	-	- %	1	- %
Architectural/Engineering (AE)	2	2	-	3
Construction	-	-	-	-
Consulting services (CS)	2	2	1	3
Minor Construction or Maintenance Services (MC)	-	-	-	-
Service Contracts (SC)	92	96	69	130
<b>Total</b>	<b>96</b>	<b>100 %</b>	<b>71</b>	<b>136 %</b>

96% of the volume of Sole Source awards to Other (non-registered) was for Service Contracts.

### 4. Contracts Awarded to Local Business

The chart below "Government of Nunavut Contracts Awarded to Local Business - Based on Value - For Contracts > \$25,000 to <= \$100,000 - Excluding Goods" summarizes the distribution of contracts awarded to local businesses, based on value for contracts greater than \$25,000 and less than or equal to \$100,000 excluding goods.

**Government of Nunavut  
Contracts Awarded to Local Business - Based on Value  
For Contracts > \$25,000 to <= \$100,000  
Excluding Goods  
2006/07**



**Contracts Awarded to Local Business - Based on Value  
For Contracts >\$25,000 to <=\$100,000 - Excluding Goods  
(Thousands)**

Type	2006/07		2005/06			
Inuit	\$	1,906	72 %	\$	2,348	74 %
Nunavut		723	28		843	26
Total	\$	2,629	100 %	\$	3,191	100 %

This section analyses the value of contracts in the >\$25,000 to <=\$100,000 dollar value threshold, excluding Purchase Orders, that were awarded to Inuit and Nunavut firms located in the same community where the work is required.

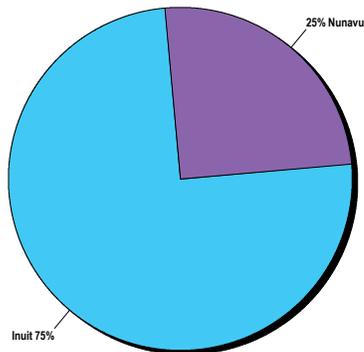
Of the \$12,291,000 (rounded to the nearest thousand) of contracts in the >\$25,000 to <=\$100,000 dollar value threshold, excluding Purchase Orders, a total value of \$2,629,000 was awarded to Local Inuit and Nunavut Businesses (21%). Of this \$2,629,000 value, \$1,906,000 was awarded to Local Inuit firms (72%), and \$723,000 was awarded to Local Nunavut firms (28%).

Hamlets, Housing Authorities, Nunavut Arctic Collage and Inuit organizations are not Local under the NNI Policy because they are not businesses registered with NTI as Inuit Firms, or with the GN as Nunavut Businesses.

Contracts >\$25,000 <=\$100,000, Local, Volume

The chart below "Government of Nunavut Contracts Awarded to Local Business - Based on Volume - For Contracts > \$25,000 to <= \$100,000 - Excluding Goods" summarizes the distribution of contracts awarded to local businesses, based on quantity for contracts greater than \$25,000 and less than or equal to \$100,000 excluding goods.

**Government of Nunavut  
Contracts Awarded to Local Business - Based on Volume  
For Contracts > \$25,000 to <= \$100,000  
Excluding Goods  
2006/07**



Contracts Awarded to Local Business - Based on Volume  
For Contracts >\$25,000 to <=\$100,000 - Excluding Goods

Type	2006/07		2005/06	
Inuit	39	75 %	37	70 %
Nunavut	13	25 %	16	30 %
Total	52	100 %	53	100 %

Of the 234 contracts excluding Purchase Orders in this value threshold, 52 were awarded to Local Inuit and Nunavut Businesses (22%). Of the 52 contracts, 39 were awarded to Local Inuit firms (75%), and 13 were awarded to Local Nunavut firms (25%).

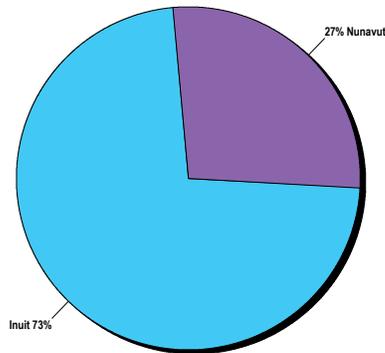
# GOVERNMENT OF NUNAVUT

## Contract Activity Report

### Contracts >\$100,000, Local, Value

The chart below "Government of Nunavut Contracts Awarded to Local Business - Based on Value - For Contracts > \$100,000 - Excluding Goods" summarizes the distribution of contracts awarded to local businesses, based on value for contracts greater than \$100,000 excluding goods.

**Government of Nunavut  
Contracts Awarded to Local Business - Based on Value  
For Contracts > \$100,000  
Excluding Goods  
2006/07**



### Contracts Awarded to Local Business - Based on Value For Contracts >\$100,000 - Excluding Goods (Thousands)

Type	2006/07		2005/06	
Inuit	\$ 13,405	73 %	\$ 13,303	89 %
Nunavut	5,033	27	1,589	11
Total	\$ 18,438	100 %	\$ 14,892	100 %

This section analyses the value contracts in the >\$100,000 dollar value threshold, excluding Purchase Orders, that were awarded to Local Inuit or Nunavut firms.

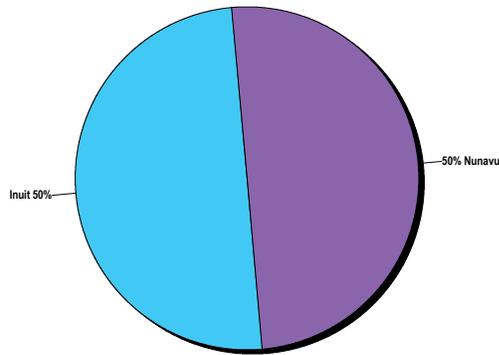
Of the \$109,966,000 (rounded to the nearest thousand) of contracts in the >\$100,000 dollar value threshold, excluding Purchase Orders, \$18,438,000 (rounded to the nearest thousand) was awarded to Local Inuit and Nunavut Businesses (17%).

Of this \$18,438,000, \$13,405,000 was awarded to Local Inuit firms (73%), and \$5,033,000 was awarded to Local Nunavut firms (27%).

Contracts > \$100,000, Local, Volume

The chart below "Government of Nunavut Contracts Awarded to Local Business - Based on Volume - For Contracts > \$100,000 - Excluding Goods" summarizes the distribution of contracts awarded to local businesses, based on quantity for contracts greater \$100,000 excluding goods.

**Government of Nunavut  
Contracts Awarded to Local Business - Based on Volume  
For Contracts > \$100,000  
Excluding Goods  
2006/07**



Contracts Awarded to Local Business - Based on Volume  
For Contracts >\$100,000 - Excluding Goods

Type	2006/07		2005/06	
	Count	Percentage	Count	Percentage
Inuit	8	50 %	20	71 %
Nunavut	8	50 %	8	29 %
Total	16	100 %	28	100 %

Of the 162 awarded contracts in the >\$100,000 dollar value threshold, excluding Purchase Orders, 16 were awarded to Local Inuit and Nunavut Businesses (10%).

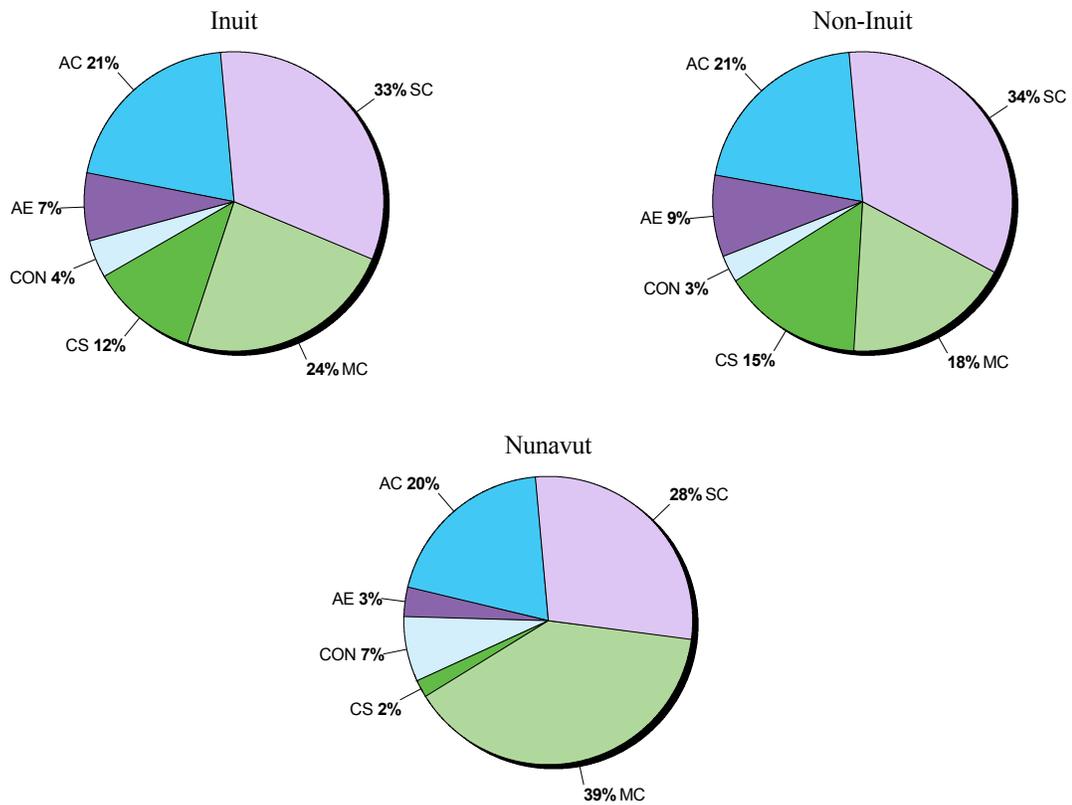
8 were awarded to Local Inuit firms (50%); and

8 were awarded to Local Nunavut firms (50%).

### 5. Submissions Received

The chart below "Government of Nunavut Distribution of Submissions Received From Inuit & Non-Inuit Firms - Based on Volume - Excluding Goods and Sole Sources" summarizes the distribution of submissions received between Inuit and non-Inuit firms based on volume.

Government of Nunavut  
Distribution of Submissions Received Between Inuit and Non-Inuit Firms  
Based on Volume  
Excluding Goods and Sole Source  
2006/07



# GOVERNMENT OF NUNAVUT

## Contract Activity Report

### Distribution of Submissions Received Between Inuit & Non-Inuit Firms

#### Based on Volume - Excluding Goods and Sole Source

2006/07

Type	Total		Inuit		Non-Inuit	
Air Charter (AC)	115	21 %	30	20 %	85	21 %
Architectural/Engineering (AE)	41	7	5	3	36	9
Construction (CON)	23	4	11	7	12	3
Consulting services (CS)	65	12	3	2	62	15
Minor Construction or Maintenance Services (MC)	133	24	59	39	74	18
Service Contracts (SC)	183	33	43	28	140	34
<b>Total</b>	<b>560</b>	<b>100 %</b>	<b>151</b>	<b>100 %</b>	<b>409</b>	<b>100 %</b>

2005/06

Type	Total		Inuit		Non-Inuit	
Air Charter (AC)	60	14 %	19	13 %	41	15 %
Architectural/Engineering (AE)	81	19	6	4	75	27
Construction (CON)	22	5	13	9	9	3
Consulting services (CS)	32	7	3	2	29	10
Minor Construction or Maintenance Services (MC)	163	38	91	61	72	26
Service Contracts (SC)	71	17	18	12	53	19
<b>Total</b>	<b>429</b>	<b>100 %</b>	<b>150</b>	<b>100 %</b>	<b>279</b>	<b>100 %</b>

The number of Inuit firms responding to tender calls for Air Charters and Service Contracts has increased by 7% and 16% respectively.

There has been a general decrease in the number of proposal and tender submissions from Inuit firms for Architectural/Engineering, Major Construction and Minor Construction and Maintenance Services.

# GOVERNMENT OF NUNAVUT

## Contract Activity Report

### 6. Inuit Labour

The table below *Government of Nunavut Distribution of Inuit Labour Required - Minor Construction or Maintenance* summarizes the involvement of Inuit Labour on construction and maintenance contracts less than \$100,000.00. This contract type is also more commonly referred to as a 'Minor Works' or 'O&M' contract.

	2006/07			2005/06		
	Avg% Required	Avg% Bid	Avg% Achieved	Avg% Required	Avg% Bid	Avg% Achieved
Accross Nunavut	32 %	54 %	52 %	27 %	51 %	60 %
Baffin	17	45	37	25	55	53
Kitikmeot	25	8	10	10	28	42
Kivalliq	47	72	72	34	59	73

For the fiscal year 2005/06, the "Labour Requirement" has been achieved for all of Nunavut. In all regions, the Labour Achieved is almost double the Labour Required.

The table below *Government of Nunavut Anticipated Bonus Payments - Major Construction* summarizes the distribution of Inuit Labour on construction contracts in excess of \$100,000.00. This type of contract is more commonly referred to as a 'Major Works' or 'Capital Project' contract.

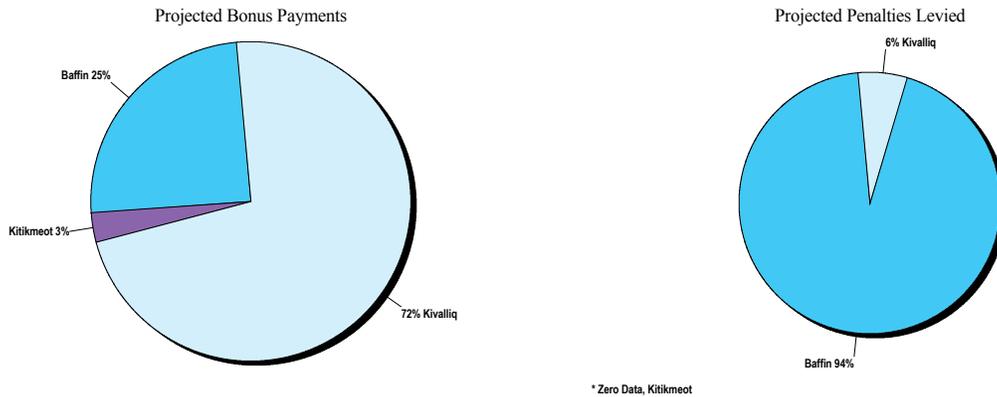
	2006/07			2005/06		
	Avg% Required	Avg% Bid	Avg% Achieved	Avg% Required	Avg% Bid	Avg% Achieved
Accross Nunavut	35 %	39 %	- %	25 %	35 %	31 %
Baffin	40	44	-	31	33	3
Kitikmeot	8	17	-	15	32	26
Kivalliq	33	30	-	30	39	47

Both tables above indicate that the levels of Inuit Labour required have generally been exceeded by contractor's bid submissions and Inuit Labour Achievements on completion of the contract have exceeded both the level Required under the terms of the contract and the levels Bid by the contractors. The exception to this is Minor Construction and Maintenance contracts for the Kitikmeot Region in 2006/07.

Inuit Labour Achievements on Major Works Construction contracts awarded in fiscal year 2006/07 will not be known until those contracts are completed sometime next fiscal year. Accordingly, data will be provided in the 2007/2008 report.

The charts below *Government of Nunavut Anticipated Bonus Payments - Minor and Major Construction* and *Government of Nunavut Actual Bonus Payments - Minor and Major Construction* summarizes the distribution of Anticipated and Actual Bonuses.

Government of Nunavut  
Actual Bonus Payments  
Minor and Major Construction  
2006/07



	2006/07 Anticipated Bonus Payments		Projected Bonus Payments		Projected Penalties Levied	
Baffin	\$	117	\$	27	\$	29
Kitikmeot		6		3		-
Kivalliq		105		80		2

	2005/06 Anticipated Bonus Payments		Actual Bonus Payments		Actual Penalties Levied				
Baffin	\$	123	37 %	\$	56	55 %	\$	32	97 %
Kitikmeot		69	21 %		2	2 %		1	3 %
Kivalliq		138	42 %		43	43 %		-	- %

The chart above indicates that projected Bonus Payments have decreased from 2005/06 to 2006/07. This report captures the anticipated/projected Bonus Payments and Penalties Levied. This does not reflect the actual results.

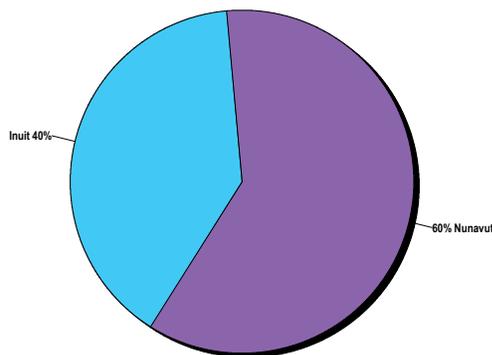
# GOVERNMENT OF NUNAVUT

## Contract Activity Report

### 7. NNI Adjustments

The chart below *Government of Nunavut Distribution of NNI Awarded Contracts - Based on Value* summarizes the distribution of all contracts received excluding goods and sole source contracts.

**Government of Nunavut  
Distribution of NNI Awarded Contracts - Based on Value  
2006/07**



#### Distribution of NNI Awarded Contracts - Based on Value (Thousands)

Contract Excluding Goods & Sole Source	2006/07		2005/06	
Inuit	\$ 298	40 %	\$ 1,150	73 %
Nunavut	453	60	431	27
<b>Total</b>	<b>\$ 751</b>	<b>100 %</b>	<b>\$ 1,581</b>	<b>100 %</b>

This information is based on All Contracts, excluding Purchase Orders and Sole Sources. NNI Adjustments are applied to determine the low bidder or the best-value proposal that will be awarded a contract. A contract awarded "due to NNI Adjustments" is a contract that would have been awarded to another company, but the application of NNI adjustments changed the lowest price tender, or highest rated proposal.

Non-registered (Other) firms can receive NNI Bid Adjustments when maximizing Inuit and Nunavut Content in their bids by using registered Inuit, Nunavut and Local subcontractors, suppliers and labour.

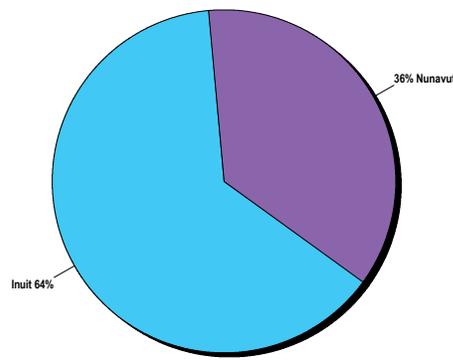
Note: As of May 2006, the NNI Policy allows for a non-Local bidder to receive the Local Adjustment if no local bidder has submitted or responded to the contract opportunity. The bidder need not be based in the community where the good, service or construction is required, but they must be a NNI or NTI registered business and also be based somewhere in Nunavut to get the adjustment. Refer to NNI Policy section 11.1(g).

Out of \$751,000 dollars (rounded to the nearest thousand) for competitively awarded contracts, \$298,000 went to Inuit firms (40%) and \$453,000 went to Nunavut firms (60%).

The value of contracts awarded to Inuit and Nunavut firms overall has increased by 11%. The pie chart above shows that the number of contracts that have been awarded due to NNI Bid Adjustments has decreased by more than 100% when comparing 2005/06 and 2006/07. This would suggest that Inuit and Nunavut firms are becoming more competitive and are able to win more contracts without the benefit of the bid adjustments.

The chart below *Government of Nunavut Distribution of NNI Awarded Contracts - Based on Volume* summarizes the distribution of all contracts received excluding goods and sole source contracts.

Government of Nunavut  
Distribution of NNI Awarded Contracts - Based on Volume  
2006/07



Distribution of NNI Awarded Contracts - Based on Volume

Contract Excluding Goods & Sole Source	2006/07		2005/06	
Inuit	\$ 7	64 %	\$ 10	67 %
Nunavut	4	36	5	33
<b>Total</b>	\$ 11	100 %	\$ 15	100 %

11 contracts were awarded due to NNI adjustments; 7 to Inuit firms (64%) and 4 to Nunavut firms (36%). (No contracts were awarded to Other (non-registered firms) as a result of NNI Adjustments). This is illustrated in the pie chart and table above.

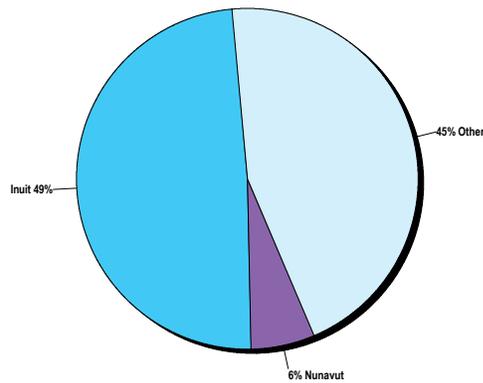
# GOVERNMENT OF NUNAVUT

## Contract Activity Report

### 8. Comparison to Prior Year

The chart below *Government of Nunavut Comparison to Prior Year Based on Contract Value* summarizes the comparison of current year to previous year contract value.

**Government of Nunavut  
Comparison to Prior Year Based on Contract Value  
2006/07**



	2006/07		2005/06	
Inuit	\$ 67,559	49 %	\$ 29,003	33 %
Nunavut	8,347	6	10,105	11
Other	62,113	45	49,330	56
<b>Total</b>	<b>\$ 138,019</b>	<b>100 %</b>	<b>\$ 88,438</b>	<b>100 %</b>

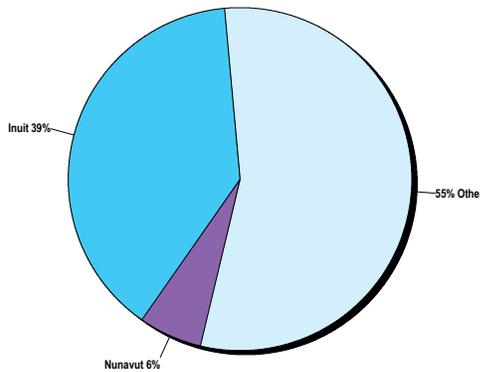
The value of contracts to Inuit increased by 16%;

The value of contracts to Nunavut decreased by 5%; and

The value of contracts to Other increased by 11%.

The chart below *Government of Nunavut Comparison to Prior Year Based on Contract Volume* summarizes the comparison of current year to previous year contract volume.

**Government of Nunavut  
Comparison to Prior Year Based on Contract Volume  
2006/07**



	2006/07		2005/06	
Inuit	410	39 %	321	33 %
Nunavut	63	6	145	15
Other	580	55	515	52
<b>Total</b>	<b>1,053</b>	<b>100 %</b>	<b>981</b>	<b>100 %</b>

The volume of contracts to Inuit as a percentage of the total increased by 6%;

The volume of contracts to Nunavut as a percentage of the total decreased by 9%; and

The volume of contracts to Other increased by 3%.

## Appendix A: Definition of Terms and Abbreviations

### Terms

"Contracting Method": refers to the way a contract is awarded. There are, primarily, three ways of awarding contracts in the GN; Requesting Tenders, Requesting Proposals and Sole Sourcing. Another way of awarding a contract is by negotiation, however, only Cabinet can award or approve awarding without competition when competition is available.

"Goods": means contracts for the purchase of goods or "Purchase Orders". Goods contracts are primarily awarded by the CGS Purchasing Section on behalf of GN Departments.

"Inuit" or "Inuit Firm": means a company that is 51% owned by Inuit and is included on the Nunavut Tunngavik Inc. (NTI) Inuit Firms Listing at the time the contract is awarded.

"Large Contracts": are Goods contracts with a value of \$5,000 and greater, and all other Contract Types with a value of \$25,000 and greater.

"Local": means an Inuit Firm or Nunavut Businesses whose business is based in the community where the work or goods are required.

"Nunavut": means a company that is 51% owned by Nunavut Residents and is included on the GN's Registry of Approved Nunavut Businesses at the time the contract is awarded.

"Other": means companies, persons or organizations that were not registered with NTI or the GN at the time the contract was awarded.

"Small Contracts": includes Goods Contracts under \$5,000 and all other Contract Types under \$25,000, and does not include Local Contract Authority (LCA) contracts.

"Sole Source": means awarding a contract without a competitive request for tenders or proposals; special criteria apply.

### Abbreviations Defined

#### Departments

<b>CGS</b>	Community and Government Services
<b>CLEY</b>	Culture, Language, Elders and Youth
<b>EDT</b>	Economic Development and Transportation
<b>EDU</b>	Education
<b>EIA</b>	Executive and Intergovernmental Affairs
<b>ENV</b>	Environment
<b>FIN</b>	Finance
<b>HR</b>	Human Resources
<b>HSS</b>	Health and Social Services
<b>JUS</b>	Justice

### Contracting Types

<b>AC</b>	Air Charter
<b>AE</b>	Architectural/Engineering
<b>CON</b>	Construction
<b>CS</b>	Consulting Services
<b>MC</b>	Minor Construction or Maintenance
<b>PO</b>	Purchase Orders
<b>SC</b>	Service Contracts

### Contracting Methods

<b>IRFP</b>	Invitational Request For Proposals
<b>IT</b>	Invitational Tender
<b>SS</b>	Sole Source
<b>PRFP</b>	Public Request For Proposals
<b>PT</b>	Public Tender
<b>SS</b>	Sole Source
<b>SV</b>	Sole Supplier or Vendor